



PENNANT  
GROUP

## Investor Presentation

May 2022



# Disclaimers and Other Important Information



Statements in this presentation concerning the future prospects of The Pennant Group, Inc. ("Pennant" or the "Company") are forward-looking statements based on management's current expectations, assumptions and beliefs about our business, financial performance, operating results, the industry in which we operate and possible future events. These statements include, but are not limited to, statements regarding our growth prospects and future operating and financial performance. They are not guarantees of future results and are subject to risks, uncertainties and assumptions that could cause our actual results to materially and adversely differ from those expressed in any forward-looking statement.

Readers should not place undue reliance on any forward-looking statements and are encouraged to review our periodic filings with the Securities and Exchange Commission, including our recently filed Form 10-K filed on February 28, 2022 for a more complete discussion of the risks and other factors that could affect Pennant's business, prospects and any forward-looking statements. These documents are available on our website at [www.pennantgroup.com](http://www.pennantgroup.com). This information is provided as of today's date only, and except as required by federal securities law, Pennant does not undertake to publicly update or revise any forward-looking statements, whether as a result of new information, future events, changing circumstances or for any other reason after the date of this presentation.

We supplement our GAAP reporting with supplemental non-GAAP financial measures. These include performance measures (EBITDA, Adjusted EBITDA, and Segment Adjusted EBITDA), non-GAAP net income and a valuation measure (Adjusted Consolidated EBITDAR). We believe these non-GAAP financial measures reflect an additional way of looking at aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. They should not be relied upon to the exclusion of GAAP financial measures. A more ample discussion of these non-GAAP financial measures is available in our Form 10-K, which was filed with the SEC, and a reconciliation to GAAP is included as an appendix to this presentation.

During this presentation we may reference operations in any or all of our home health, hospice or senior living independent operating subsidiaries. Each such business is operated as a separate, independent operating subsidiary that has its own management, employees and assets. References in the presentation to the consolidated "Company" and "its" assets and activities, as well as the use of the terms "we," "us," "our," and similar verbiage are not meant to imply that The Pennant Group, Inc. has direct operating assets, employees or revenue, or that any of the operations or the Service Center or the captive insurance subsidiary are operated by the same entity.

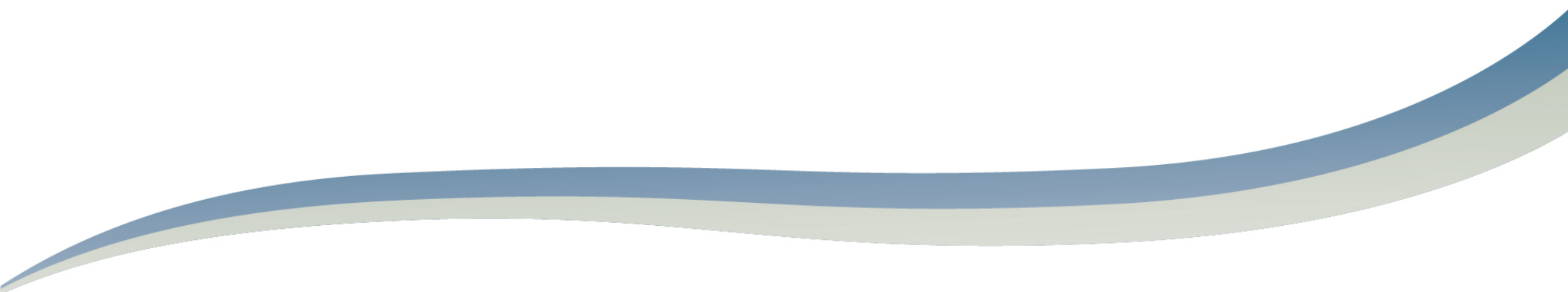
Star Ratings refer to the star rating criteria established by the Centers for Medicare and Medicaid Services ("CMS").

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2. Investment Highlights
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## The Pennant Group Overview



# Pennant Group at a Glance



## Highly Diversified by Payor, Service and Geography

Presence across **14**<sup>(1)</sup> States with **88**<sup>(1)</sup> Home Health and Hospice Agencies and **52**<sup>(1)</sup> Senior Living Operations; Revenue Generated from Multiple Sources



## Clinical Excellence Driven by Quality Care and Outcomes

Average Star Rating Across All Pennant Agencies of **4.4** vs. Industry Average of 3.5<sup>(2)</sup>



## Strong Track Record of Growth

2012 - 2021 Revenue CAGR of **~29%** Driven by Solid Organic Growth and Disciplined Acquisition Strategy



## Growing End Markets with Significant White Space

Approximately **20%** of Home Health, Hospice and Senior Living Operations Owned by Large Operators – Significant Consolidation Opportunity



## Proven Leadership Team

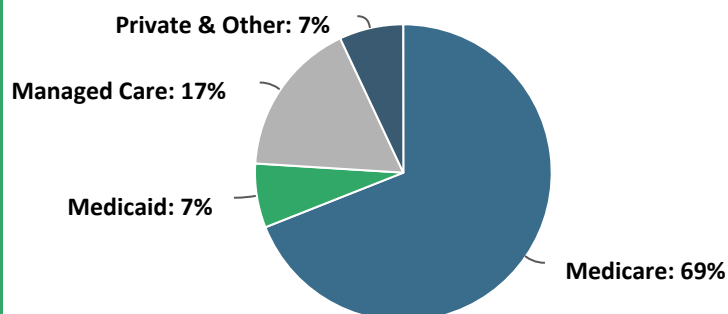
Management Team Comprised of Healthcare Leaders with **~67** Years of Cumulative Experience at Pennant/Ensign and the Industry that drove Home Health, Hospice and Senior Living Expansion

1. As of March 31, 2022
2. Source: data.cms.gov Home Health Care Datasets Feb 21, 2022

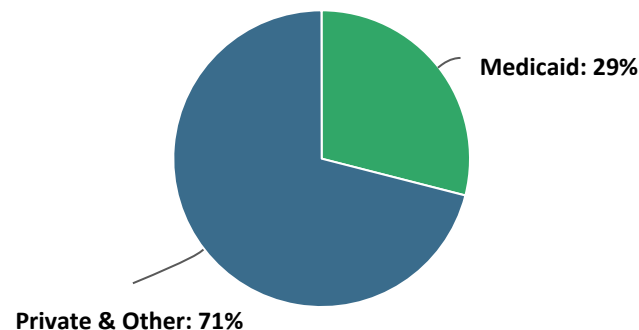
# Diversified Business and Payor Mix with Robust Operating Track Record

## Home Health and Hospice (71% of YTD 2022 Revenue)

Payor Mix <sup>(1)</sup>

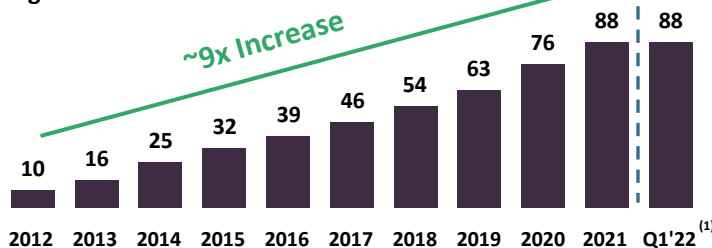


## Senior Living (29% of YTD 2022 Revenue)

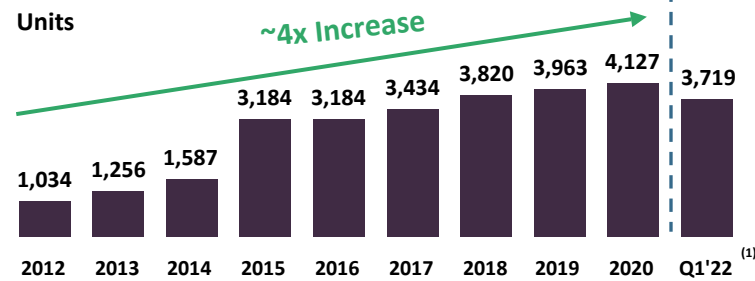


Units / Agencies

### Agencies



### Units

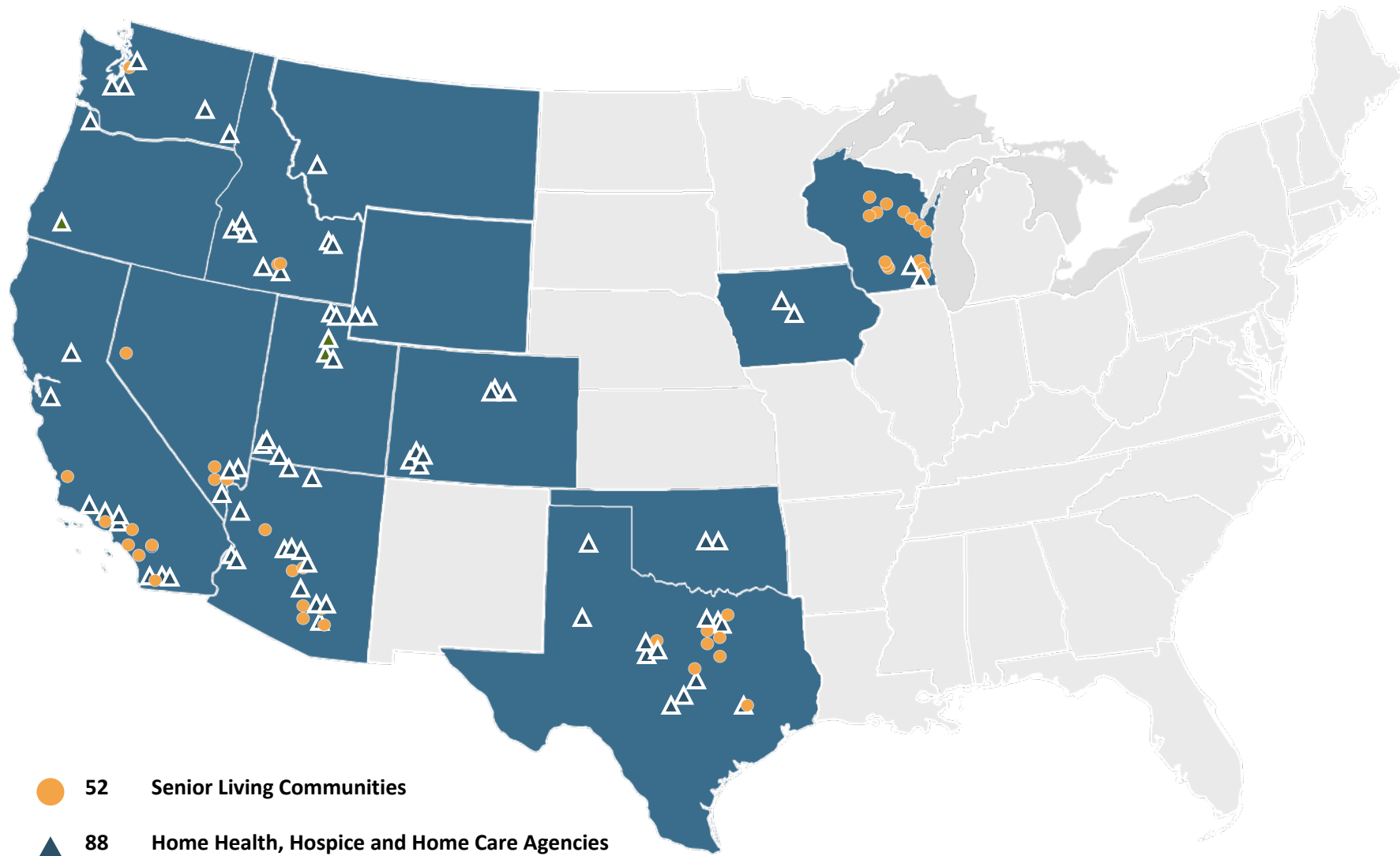


Operating Metrics <sup>(2)</sup>

- Total home health admissions: 10,182
- Home Health average Medicare revenue per completed 60-day episode : \$3,539
- Hospice average daily census: 2,232
- Total hospice admissions: 2,409
- Hospice Medicare revenue per day: \$179

- Unit Average Occupancy: 72.6%
- Average monthly revenue per occupied unit: \$3,371

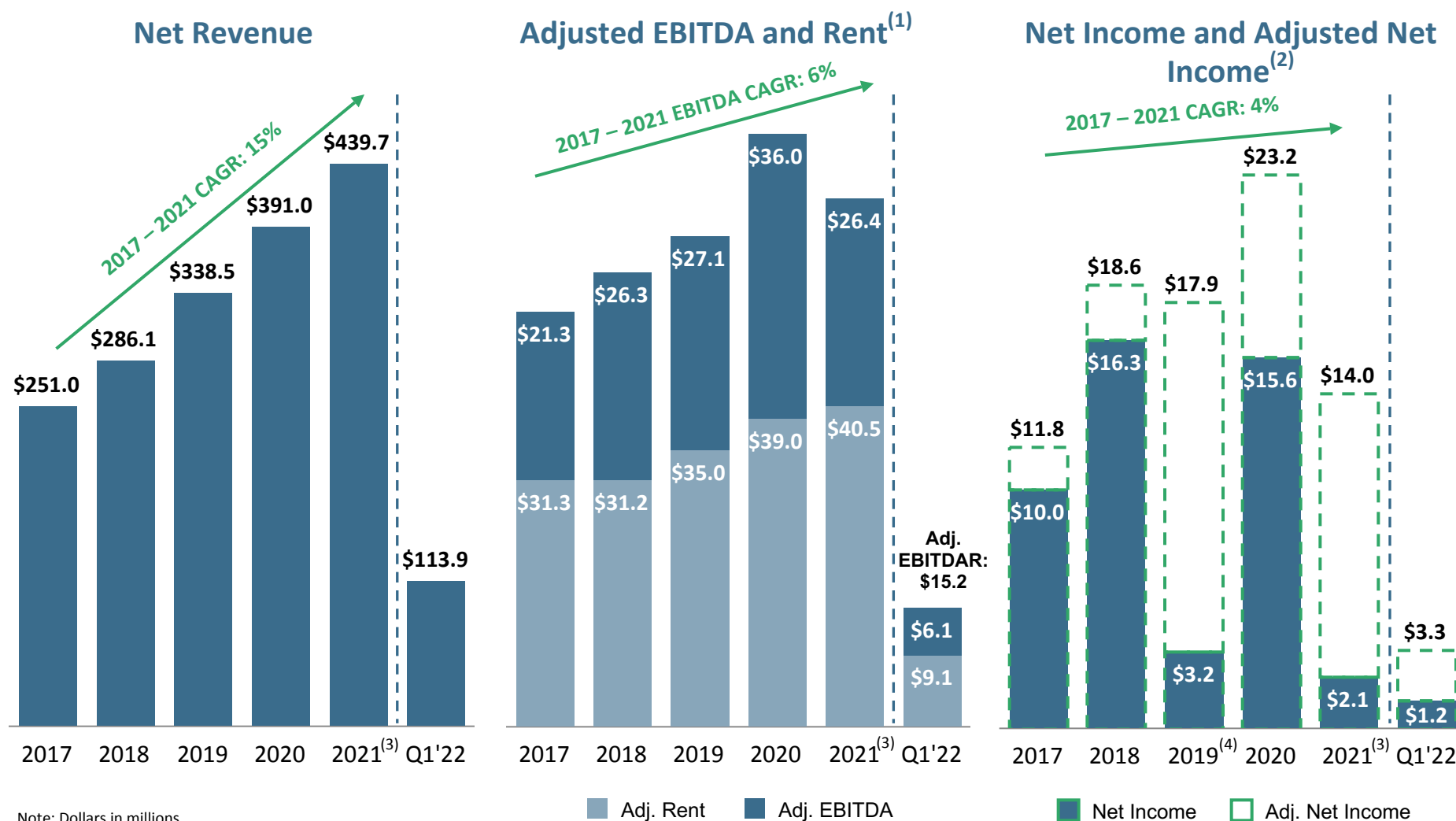
# Footprint as of March 31, 2022





# Track Record of Strong Financial Growth

## History of Strong Financial Performance and Growth



Note: Dollars in millions.

1. Rent is adjusted for the rent related to rent at start-up and closed operations added back to Adj. EBITDA.

2. See Appendix for a reconciliation of GAAP to non-GAAP financial measures.

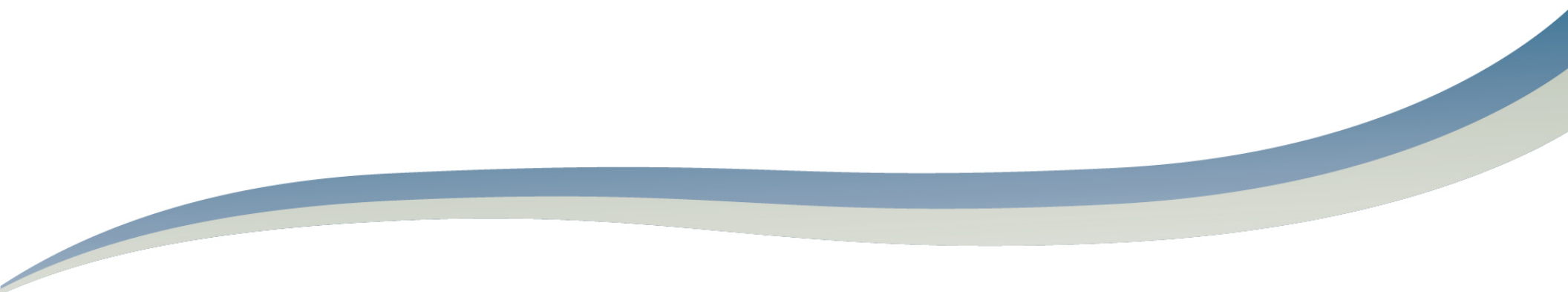
3. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR, Adjusted EBITDA, and Adjusted Net Income no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. Fiscal year 2020 measures were not updated to exclude the COVID-19 adjustment. For further details see the Appendix for a reconciliation of GAAP to non-GAAP financial measures.

4. Net income for 2019 includes Spin-off related transaction costs of \$13.2 million. See Appendix for additional non-GAAP adjustments.





## Investment Highlights

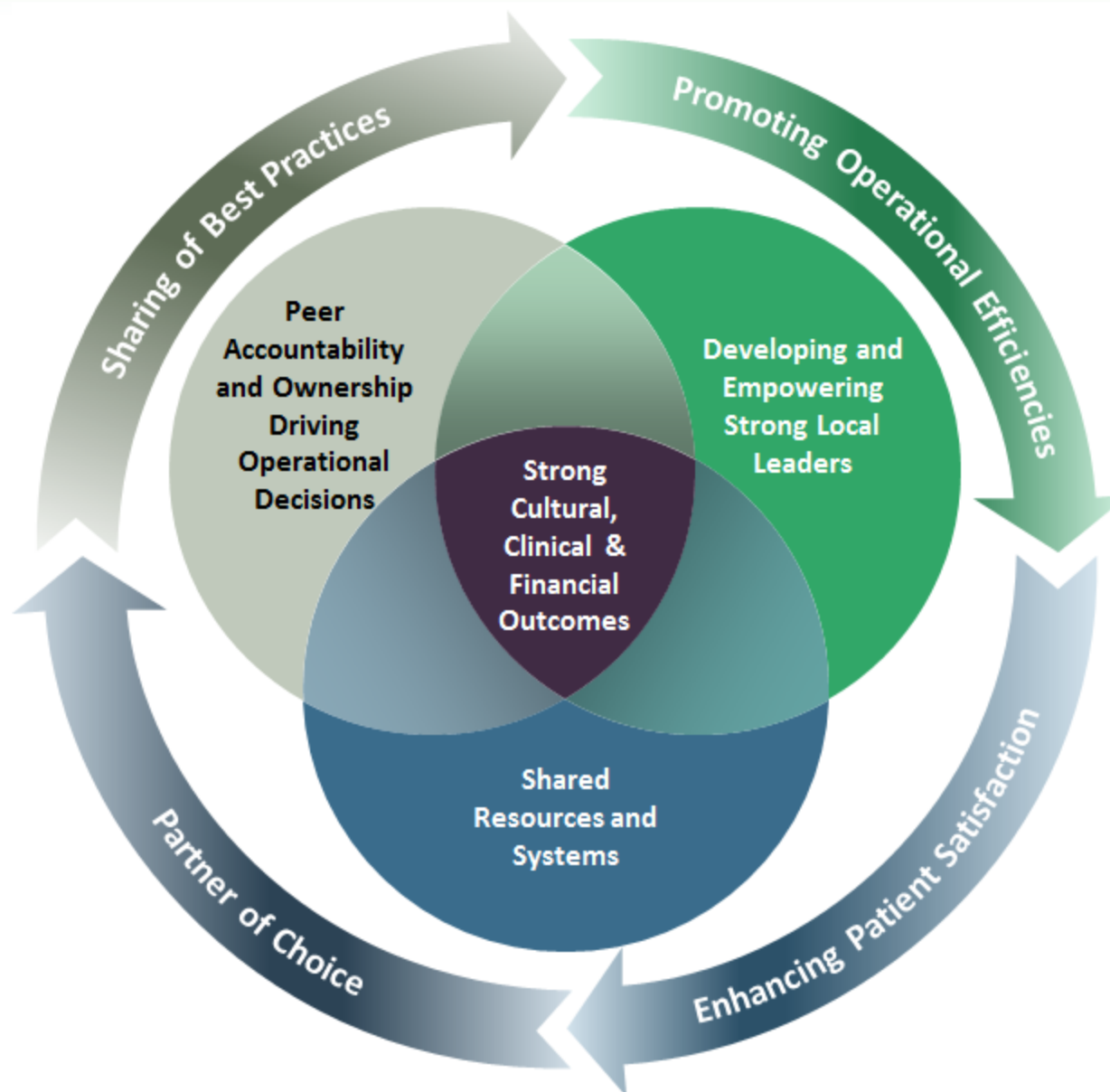


# Investment Highlights





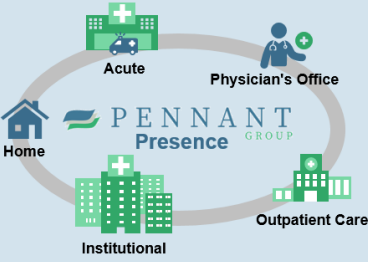


- 1 Superior Performance Delivered Through Our Innovative Operating Model**
- 2 Partner of Choice Driven By Empowered Local Leaders and Strong Clinical Outcomes**
- 3 Poised to Successfully Navigate Industry and Regulatory Dynamics**
- 4 Well Positioned to Grow Through Our Disciplined Acquisition Strategy**
- 5 Proven Financial Performance with a Focus on Maintaining a Strong Balance Sheet**
- 6 Experienced Management Team Comprised of Healthcare Industry Experts**

# 1 Our Innovative Operating Model...



# 1 ...Helps Us Achieve Superior Care Delivery...

Local	 <ul style="list-style-type: none"> <li>• Healthcare happens locally</li> <li>• Optimal clinical outcomes driven by strong community relationships</li> </ul>
Innovative Operating Model	 <ul style="list-style-type: none"> <li>• Innovative operating model places clinical decision making and program development in the hands of our local clinical leaders</li> <li>• Clinical and operational leaders empowered to create and enhance clinical care to produce high quality outcomes</li> </ul>
Tailored Services	 <ul style="list-style-type: none"> <li>• Right care, right place, right time</li> <li>• Ability to adapt to changing needs of patients, partners and community</li> </ul>
Strong Community Relationships	 <ul style="list-style-type: none"> <li>• Community relationships based on communication, transparency and trust</li> <li>• Strong referral network</li> <li>• EPCC and other local relationships drive care collaboration and effective transitions between care settings</li> </ul>
Driving Superior Care Delivery	 <ul style="list-style-type: none"> <li>• Driving optimal outcomes by helping patients navigate through the care continuum based on their needs</li> <li>• Care continuum strengthened by additional ventures and partnerships such as palliative care, personal care services and mobile physician services</li> </ul>

# ...While Driving Shared Responsibility for Financial Outcomes

## Pennant's Cost Management Philosophy



### Patient-Centered Approach to Care

- Clinical decisions based on individual patient needs
- Thoughtful cost containment at population level



### Accountability Through Shared P&L Responsibility

- Robust data tools to allow local leaders to pinpoint areas for financial improvement
- Transparency combined with shared responsibility and incentives creates alignment of interests

### Operating Efficiencies

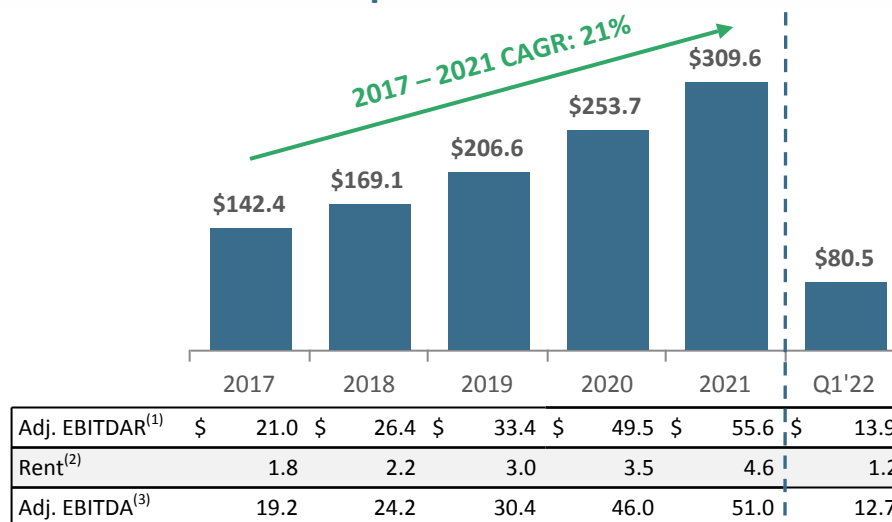
- Strong technology infrastructure across home health, hospice and senior living
- Early adopter of Homecare Homebase EMR
- Staffing efficiencies through sharing of resources across functional areas
- Transformational integration of new acquisitions to shared systems and platforms



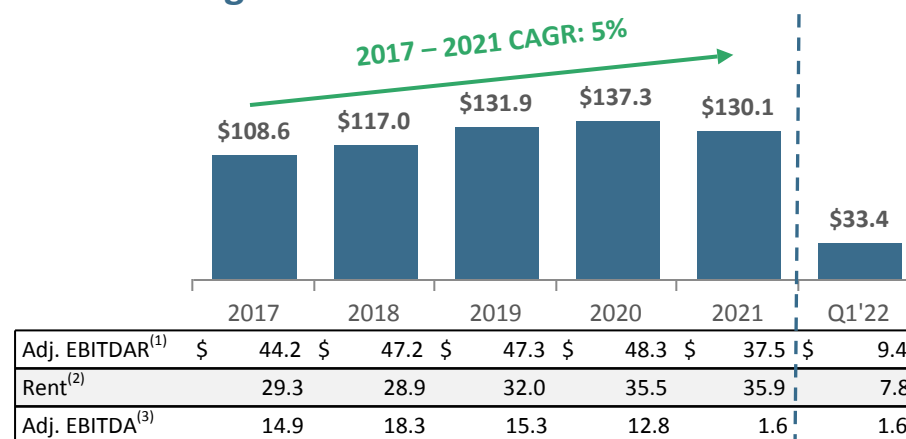
### Focus on Non-Clinical Operating Costs

- Benchmarking of labor, DME, food supply and pharmacy costs on a per patient per day level

## Home Health & Hospice Revenue



## Senior Living Revenue

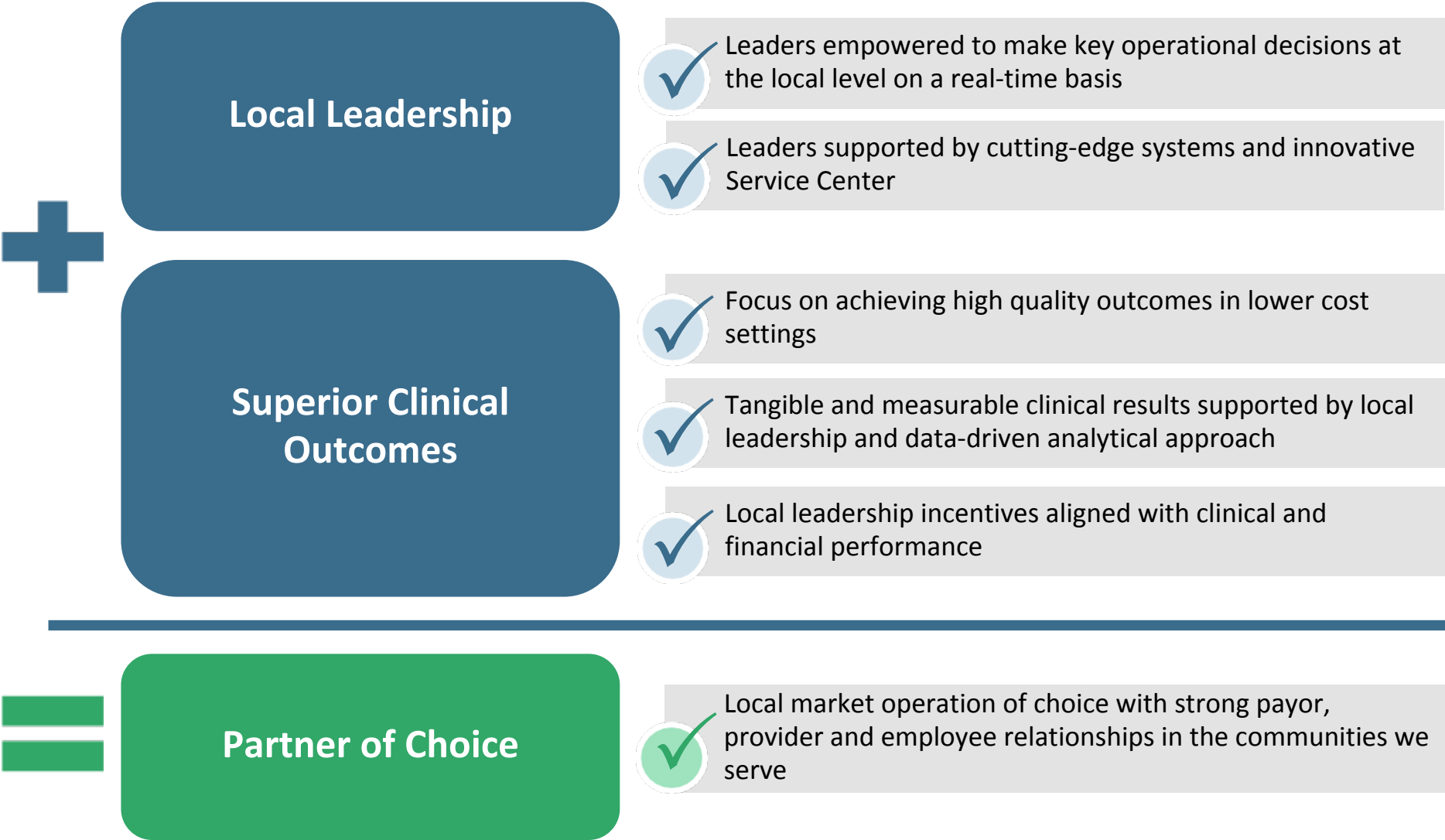


Note: Dollars in millions.

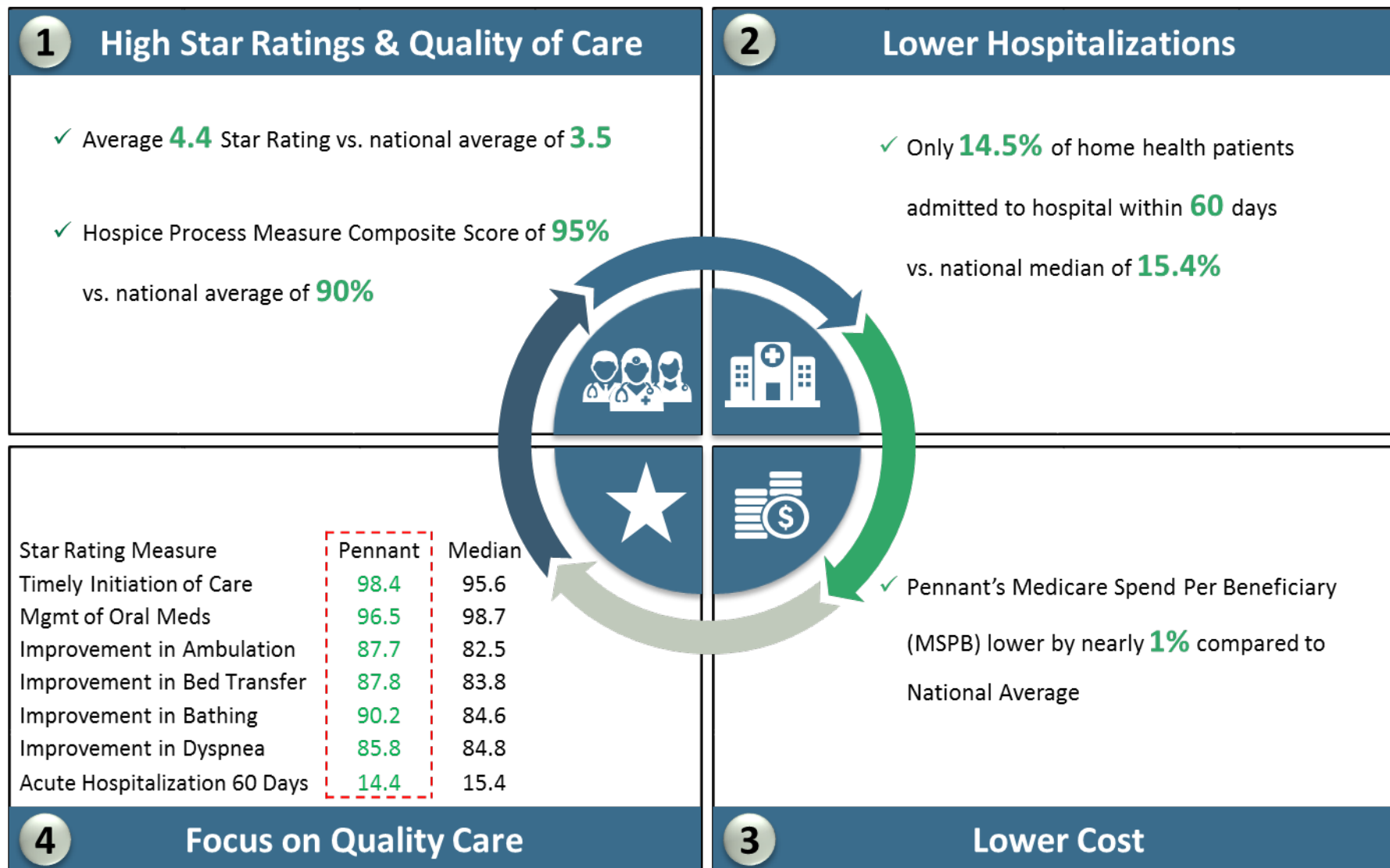
1. Segment Adjusted EBITDAR from Operations is the GAAP segment measure of profit and loss. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR and Adjusted EBITDA to no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. Fiscal year 2020 measures were not updated to exclude the COVID-19 adjustment. For further details see the Appendix for a reconciliation of GAAP to non-GAAP financial measures.
2. Rent is adjusted for the rent related to rent at start-up and closed operations added back to Adj. EBITDA.
3. See Appendix for a reconciliation of GAAP to non-GAAP financial measures.

# We Become the Partner of Choice in Our Communities

*Strong Clinical Outcomes, Driven by Our Local Leaders, Uniquely Position Us to Be the Partner of Choice in Our Communities*



## 2 Demonstrated Clinical Outperformance





## 2 Local Market Operator of Choice

### Pennant Has Strong Local Presence

- Relationship with local providers matters to patients
- Access to full continuum of care close to home helps patients migrate through care settings as their needs change

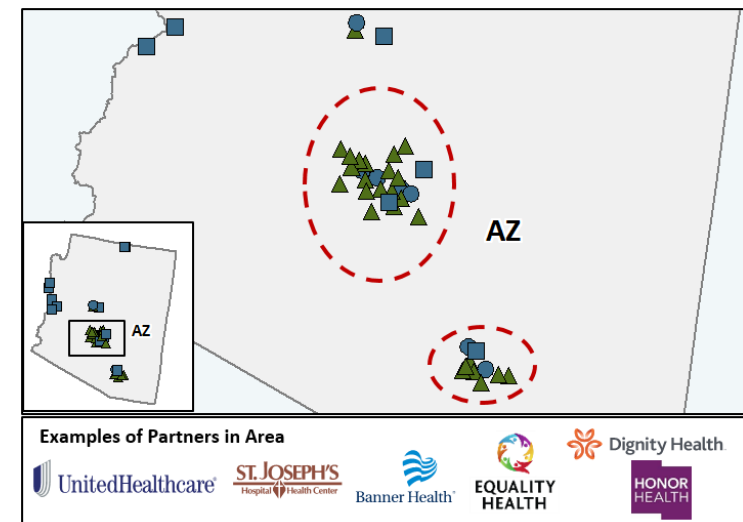
### Pennant Has A Unique Care Delivery Approach

- Strong relationship in local markets with payors, hospitals and physician groups
- Communication, transparent data-sharing and responsiveness create breadth and depth of clinical collaboration across the care continuum

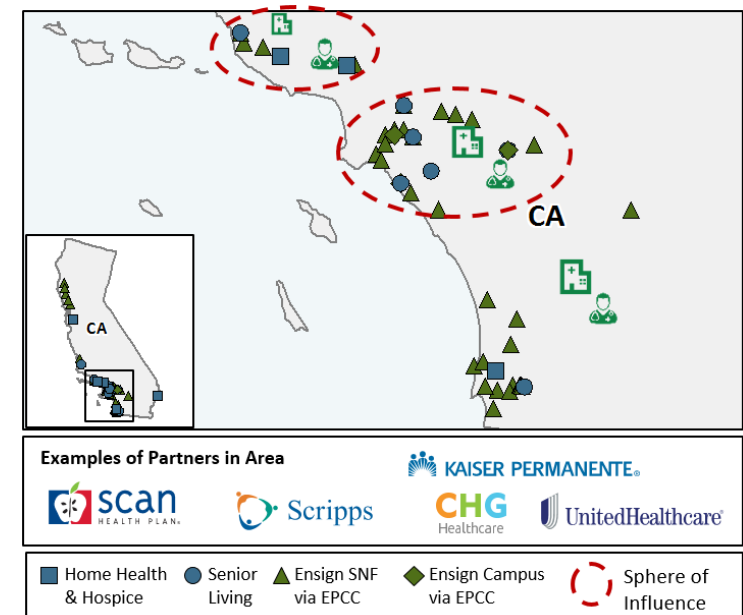
### Making Pennant A Provider of Choice

- Providing superior care with improved quality and better outcomes while driving down costs
- Driving dialogue around embracing value-based care by leading by example
- Continued growth potential in local markets through partnerships expansion
- Sustained volume growth and financial outcomes

### Phoenix Area

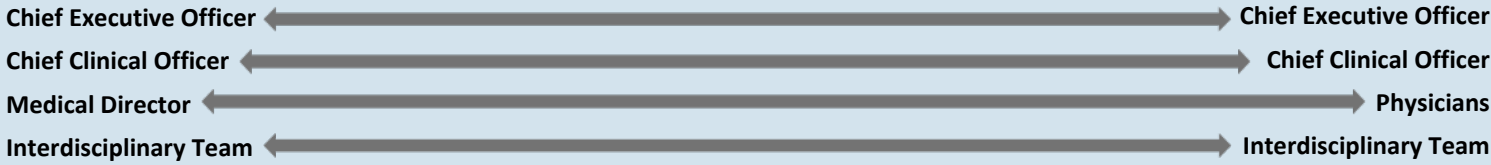


### Southern California Area



## 2 Broad and Diversified Referral Sources

*Overall, referrals generated from hundreds of sources across various local markets; no one source accounts for over 10%*

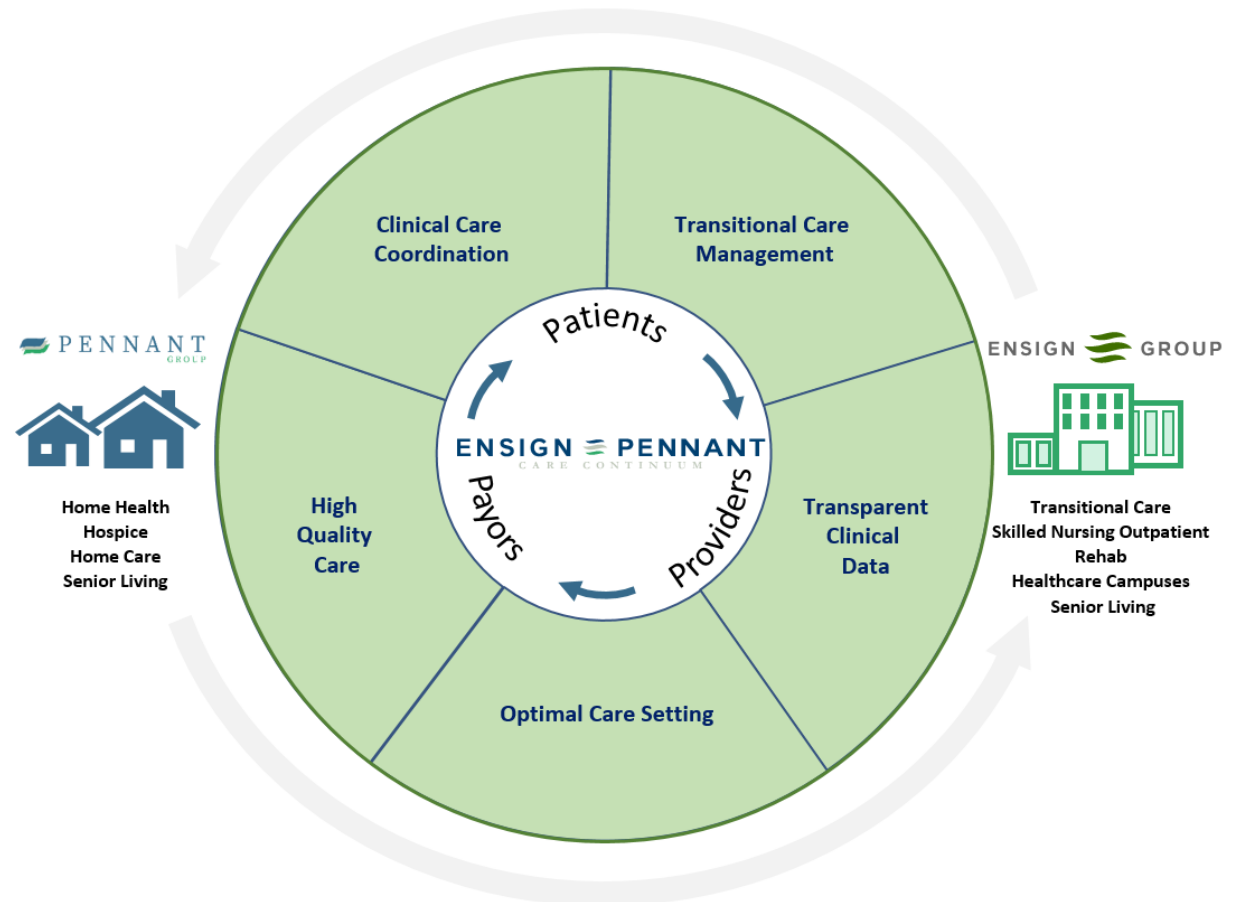
	Hospital	Clinic and Community Physicians	Skilled Nursing Facilities	Senior Living and Other
Overview	<ul style="list-style-type: none"> <li>Long term referral relationships driven by preferred provider arrangements</li> <li>Innovative care models and pathways help us work closely with hospital partners to reduce readmissions</li> </ul>	<ul style="list-style-type: none"> <li>Referrals driven by Pennant's strong reputation for quality in the local communities</li> <li>Generated from hundreds of clinics and physician practices in all of our markets</li> </ul>	<ul style="list-style-type: none"> <li>Ensign referrals constitute less than 10% of total admissions</li> <li>Potential for growth in referrals coming from non-Ensign SNF operators with channel conflict removed</li> </ul>	<ul style="list-style-type: none"> <li>Pennant's businesses have a synergistic referral relationship</li> <li>Home health and hospice operations provide accessible and convenient care to senior living residents</li> </ul>
Local Referral Relationships				

# EPCC Will Continue to Drive Additional Value Proposition with Our Partners

## ENSIGN PENNANT CARE CONTINUUM

### What is it?

- ✓ Preferred provider network between Ensign and Pennant
- ✓ Empowers local clinical leaders to opt-in resulting in smart and effective solutions for patients

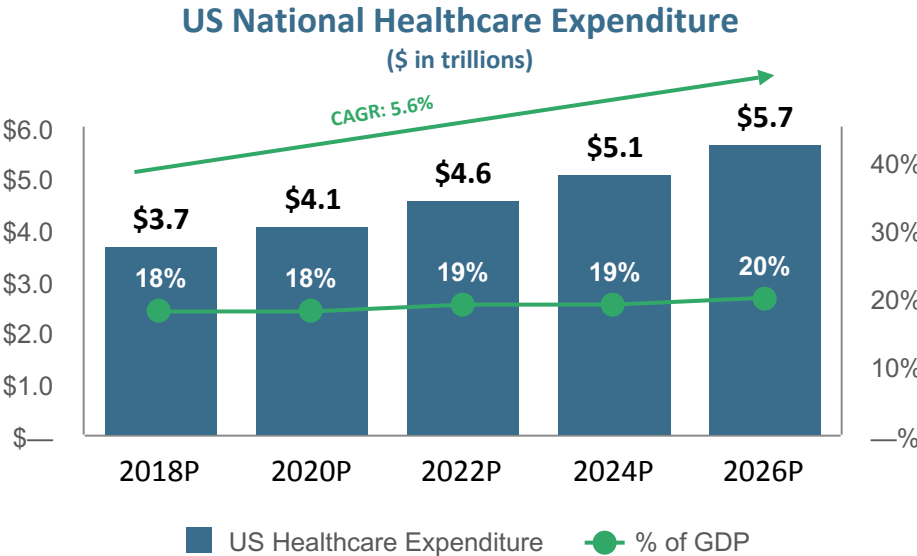
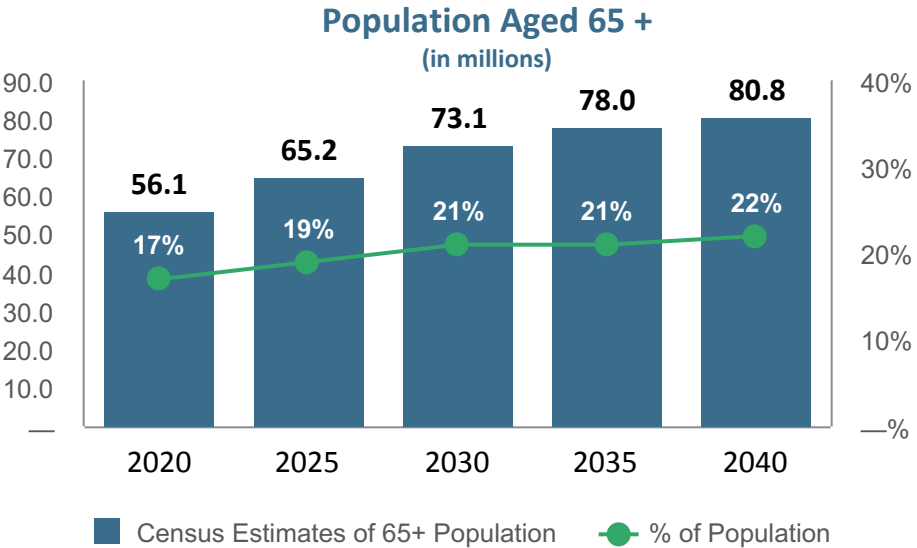


By promoting clinical collaboration, driving best quality care and outcomes, EPCC well positions us to benefit from the shift toward value-based reimbursement

# Favorable Market Drivers Fuel Long-term Sustainable Growth Potential

U.S. Healthcare Spending is Growing with a Key Driver Being the Aging Population

- Population above 65 projected to nearly double by 2050
- ~70% of Americans who reach age 65 require some form of long-term care for an average of 3 years
  - >70% of home health patients are seniors
  - >83% of hospice patients are over 65 years old
  - Anticipated need for 2 million additional senior housing units by 2040
- Healthcare spending currently represents 18% of U.S. GDP
- Increased CMS focus on reducing costs



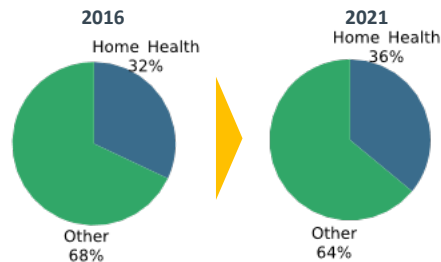
# 3 Operating in Growing Industries With Attractive Fundamentals



## Home Health

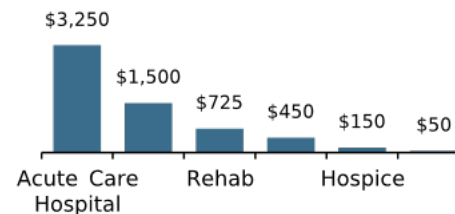
### Home Health Services % Share of Post-Acute Spending Expected to Increase

#### % Share of Post-Acute Care Spending



### Home Health saves 65x compared to Acute Care Hospitals

#### Average Medicare Cost / Day



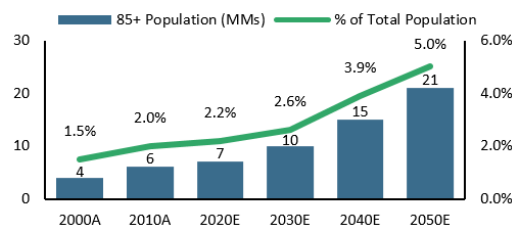
- With its focus on clinical outcomes, Pennant is well-positioned to benefit from value-based reimbursement trends in the home health sector such as PDGM



## Hospice

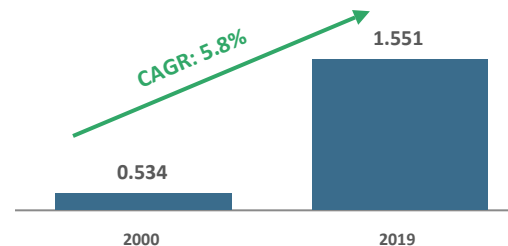
### >40% of Hospice Care is Used by Population >85 Years of Age Which is Expected to Triple by 2050

#### Growing population 85 and Over

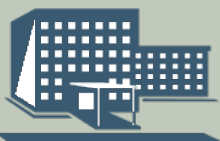


### Use of Hospice by Medicare Patients Continues to Increase

#### Number of Hospice Users in Millions (Medicare)



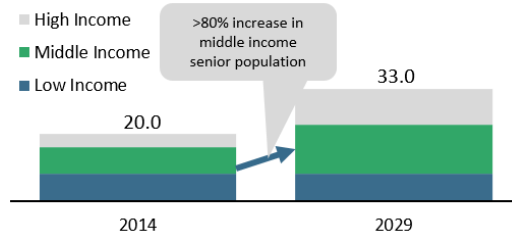
- Pennant's high touch and community-oriented approach to hospice care positions it to be the provider of choice in a fast-growing hospice market



## Senior Living

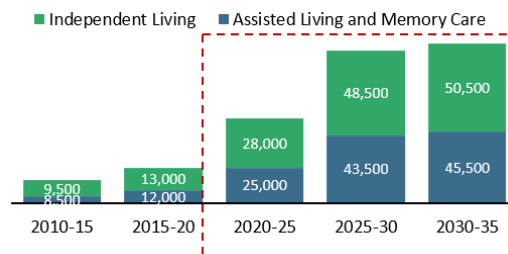
### Growing Demand for Senior Living

#### Millions of Seniors (Age 75+)



### Strong Demand Estimated in the Next Decade

#### Annual Estimated Demand for New Units



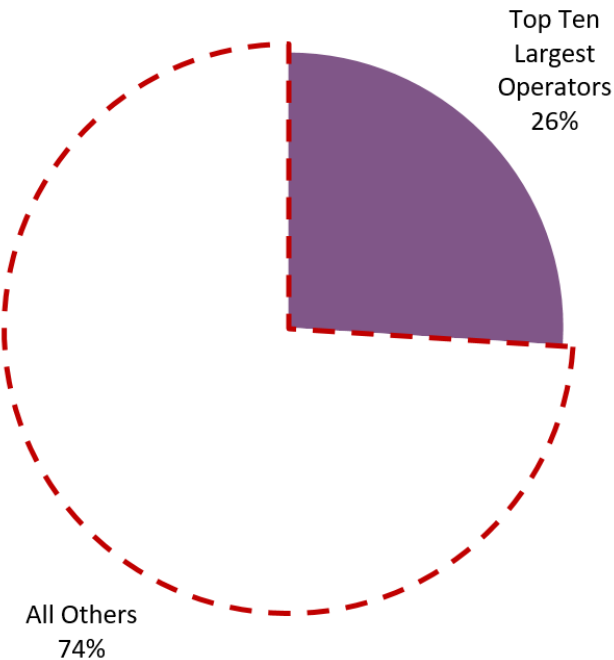
- Pennant's opportunistic acquisition approach and disciplined operating strategy position us well to take advantage of the evolving demand and supply imbalance in the senior living markets in which we operate

# Highly Fragmented Market with Significant Consolidation Opportunity

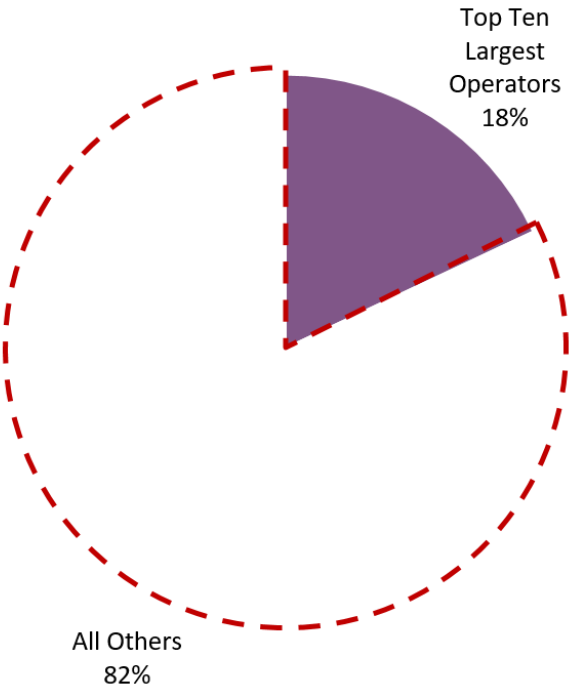
Significant Consolidation Opportunity Remains in Each of Our Target Markets

## Market Share

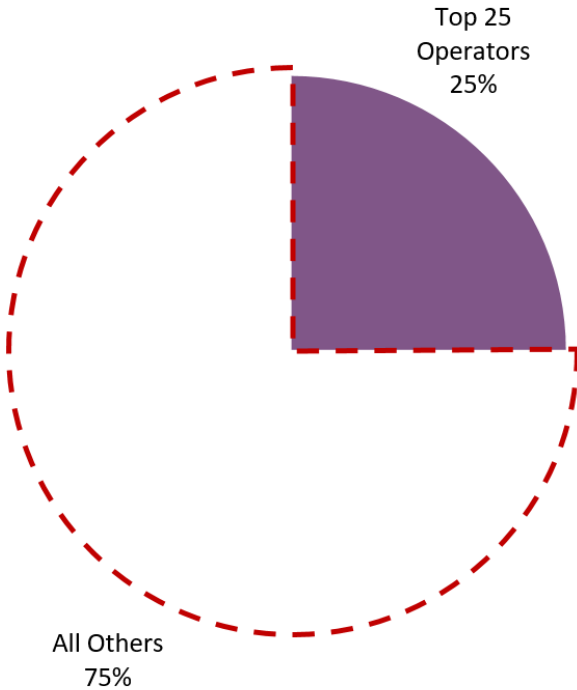
### Home Health



### Hospice



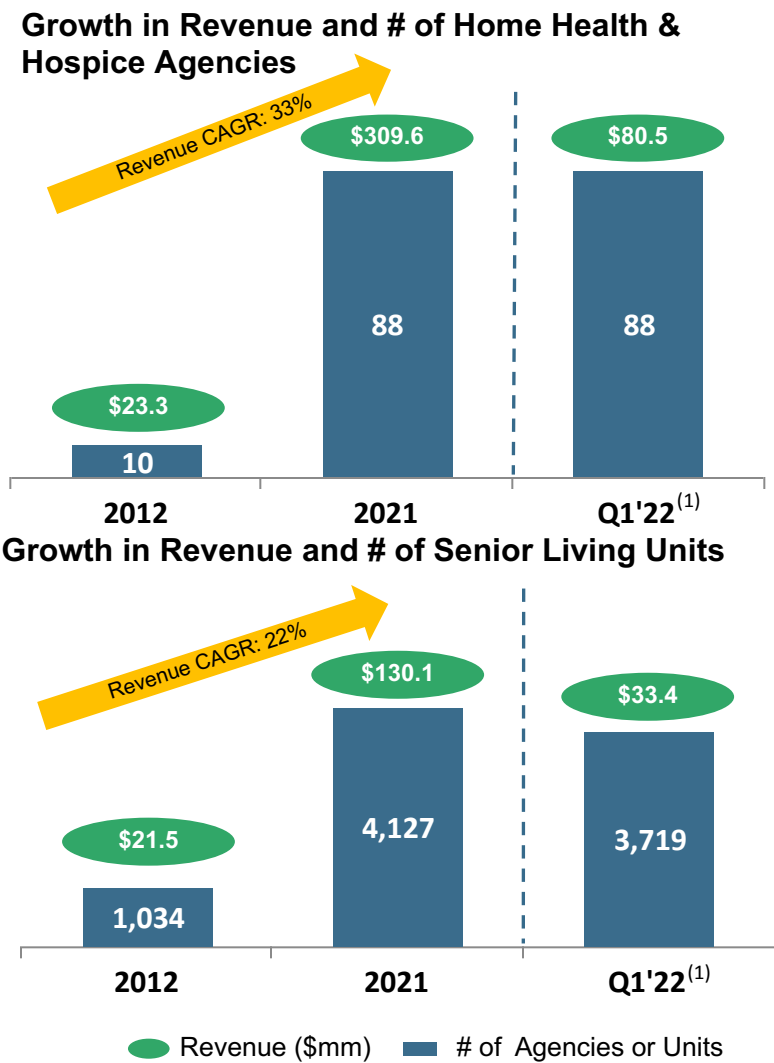
### Senior Living



# Disciplined Acquisition and Organic Growth Strategy

*Proven Ability to Execute Acquisitions in Key Markets, Integrate into our Existing Markets and Improve Operations*

- ✓ Focused on selectively acquiring strategic and underperforming operations within our target markets
- ✓ Local leaders empowered to identify and pursue acquisition opportunities
- ✓ Expertise in transitioning newly-acquired operations to our innovative operating model and culture
- ✓ From 2011 to 2018, we increased our number of home health / hospice and senior living operations by >300%
- ✓ Transformational integration of new acquisitions to shared systems and platforms





## 4 Proven Acquisition Playbook

### Factors Considered When Evaluating Acquisition Targets

#### Small Yet Well Established Businesses in Local Markets

- “Mom & Pop” business profile – typically low-single to mid-teens revenue (\$mm)
- Strong reputation in local markets (no change in name post-acquisition)
- Business getting hard to manage for owners due to changing regulatory requirements

#### Clinical Product With Potential to Improve

- Culture of “patient-first”
- Reputation of delivering patient-centered care
- Well-regarded within referral sources – physicians, hospitals, health institutions, community

#### Constrained by Balance Sheet

- Limited financial resources to grow business despite aspirations of growth

#### Strategic Fit

- Assets offer unique access to Pennant from a geography or market standpoint
- Asset fits Pennant’s offerings in its markets or fills a gap

### Selected Examples



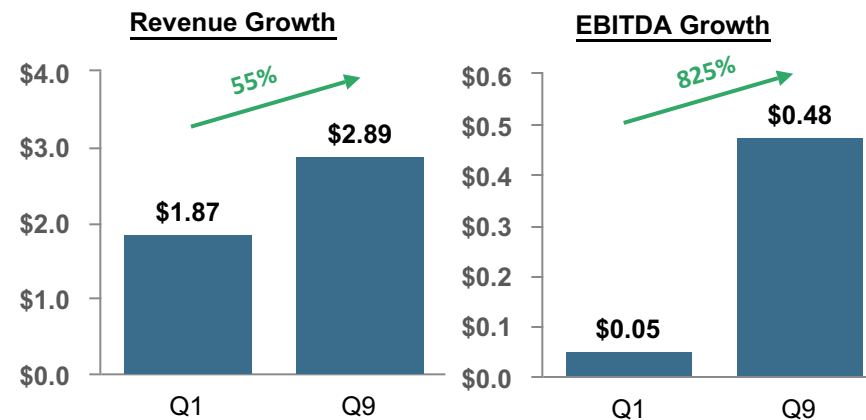
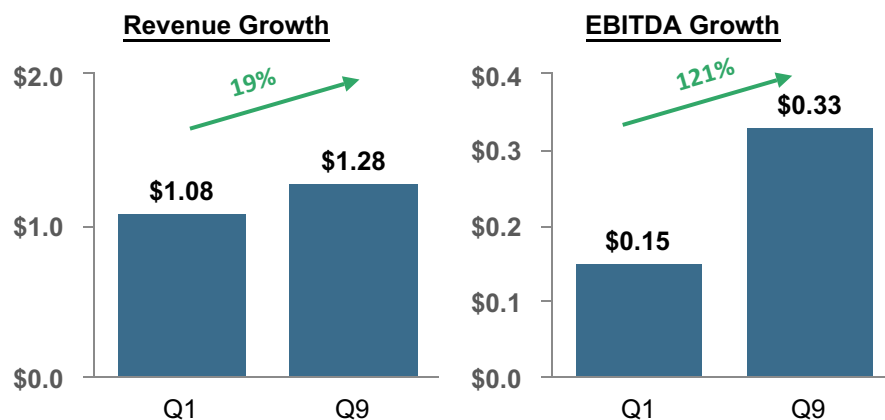
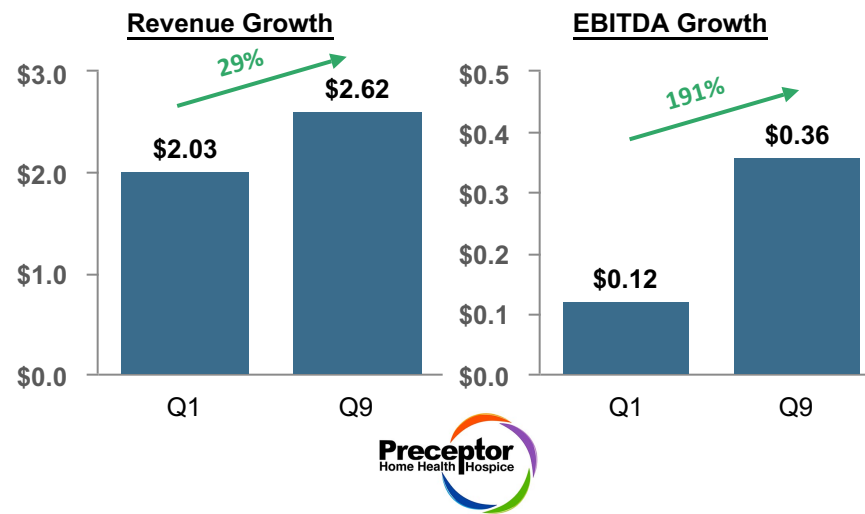
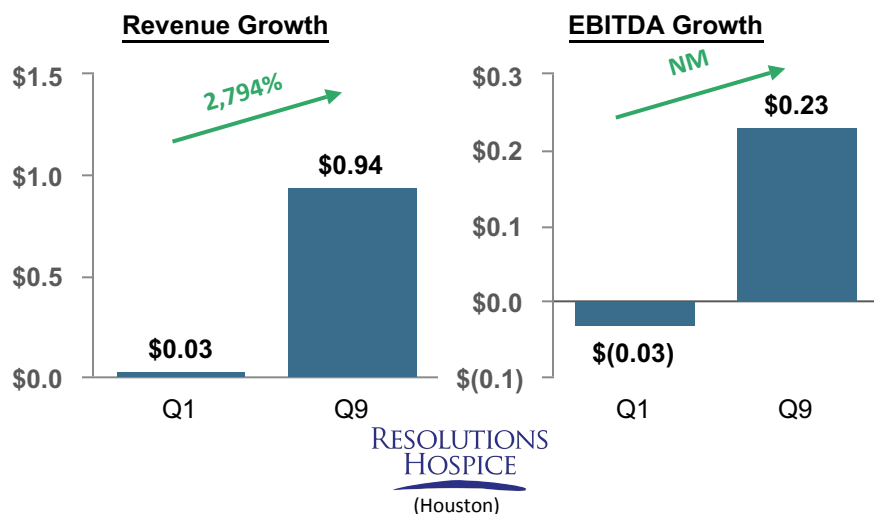
- **Location:** Grants Pass, Oregon area
- Strategic location that expands our presence in the state and opens the door to further growth throughout the region
- Highly respected home health provider with outstanding community relationships
- Legacy of providing excellent home health services



- **Location:** Sacramento, California
- Strategic acquisition that expands Northern California presence
- Well established hospice agency with legacy of compassionate care
- Robust clinical team

# Transformational Integration of New Operations to Shared Systems and Platforms

## Examples of Improvements in Acquired Home Health and Hospice Agencies Performance



Note: Dollars in millions

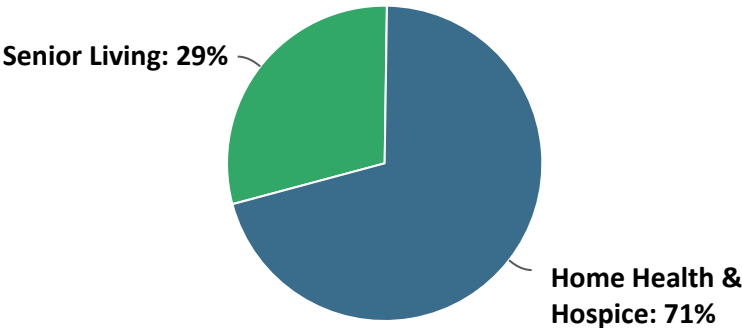
Note: Q1 refers to first completed quarter after acquisition.

Note: Growth %'s are calculated in whole dollars and may not recalculate using the rounded values shown.

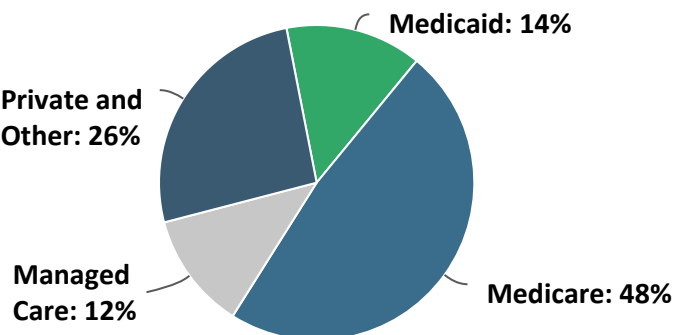
# Strong Financial Results Underlined by Diversified Service and Payor Mix

Diversified Portfolio Provides Greater Stability and Insulation from Industry or Macro Economic Cycles

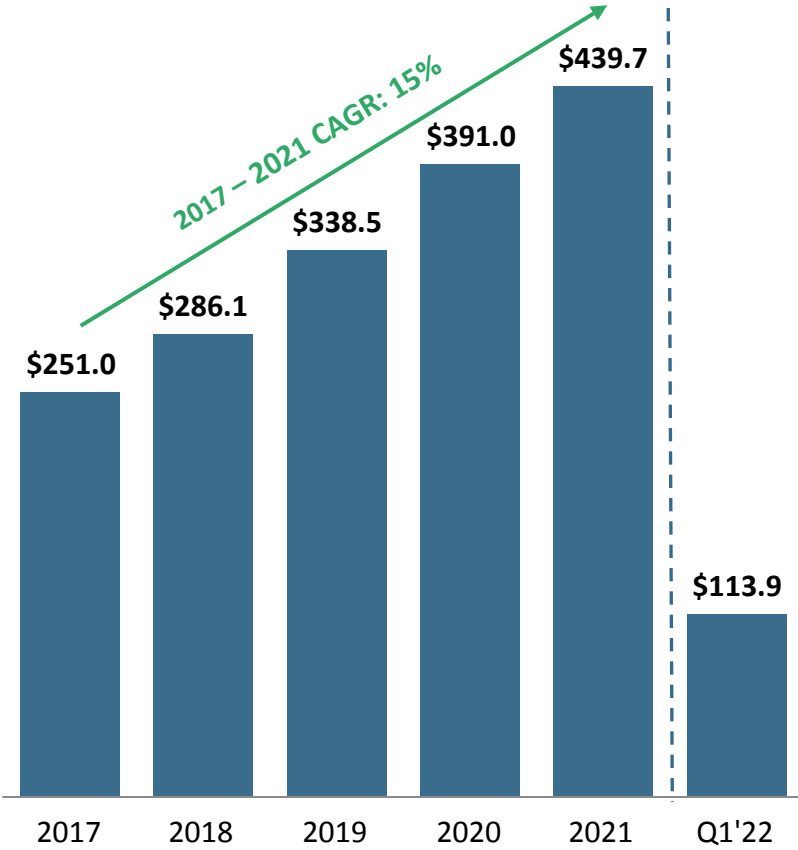
Service Mix <sup>(1)</sup>



Payor Mix <sup>(1)</sup>

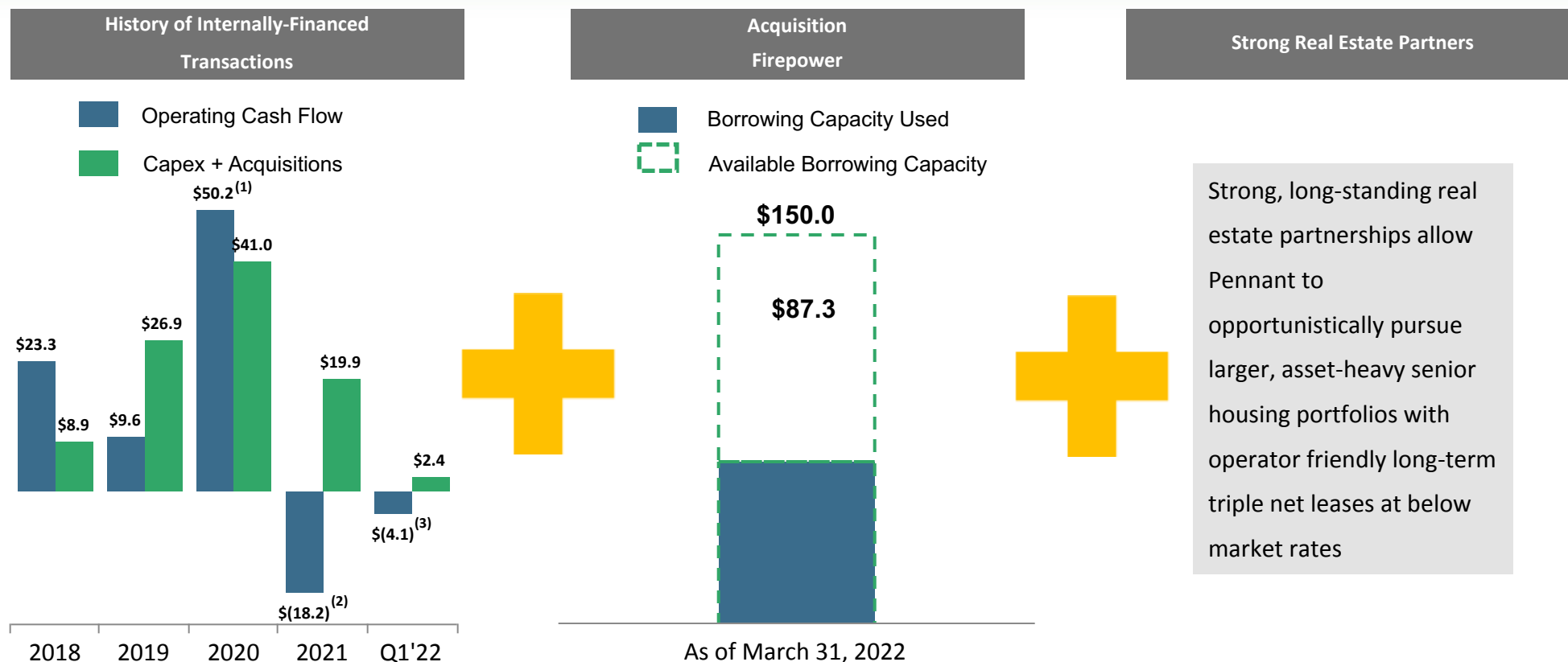


Net Revenue (\$ in millions)



1. For the three months ended March 31, 2022

## 5 Focus on Maintaining a Strong Balance Sheet



### Continued Execution in 2022 – Acquisitions Since the Spin-Off



Note: Dollars in millions.

- Excluding the Medicare advanced payments of \$28.0 received during the year ended December 31, 2020, the operating cash inflow would have been \$22.2.
- Excluding the recoupment of Medicare advanced payments of \$21.8 for the year ended December 31, 2021, the net cash flows from operations would have been \$3.6.
- Excluding the recoupment of Medicare advanced payments of \$4.7 for the three months ended March 31, 2022, the net cash flows from operations would have been \$0.6.

# Experienced Management Team Comprised of Healthcare Industry Veterans

*Best-in-Class Management Team with ~67 Years of Combined Experience at Pennant / Ensign and the Industry*



## **Daniel Walker, Chief Executive Officer**

- Years at Pennant / Ensign: 15
- Served as CEO & President of Cornerstone Healthcare, Ensign's home health subsidiary since 2010
- Played key leadership roles at Ensign, including as the leader of its new business ventures group since 2013
- At Ensign, closed more than 100 healthcare transactions including dozens in home health and hospice space



## **Derek Bunker, Chief Investment Officer**

- Years at Pennant / Ensign: 7
- Currently responsible for overseeing strategic growth, investments, real estate matters, investor relations and various public company matters
- Also responsible for assisting the board in corporate governance matters in his role as corporate secretary
- Prior to joining Pennant, served as VP, Acquisitions and Business Legal Affairs of Ensign Services since 2015



## **Jennifer Freeman, Chief Financial Officer**

- Years at Pennant / Industry: 17
- Served as CFO of Northpoint Recovery Holdings since 2017
- Prior to joining Northpoint, served as VP of Finance for MCG Health, LLC, leading their finance and contract teams
- Also served as VP of Finance for Coordinated Care Corporation, and CFO for Qualis Health and Molina Healthcare of Washington, Inc



## **Brent Guerisoli, President, Pennant Group**

- Years at Pennant / Ensign: 10
- Served as President of Home Health and Hospice since 2018
- Served as President of 1177 Healthcare (affiliate of Cornerstone) since March 2015
- Previously CEO and executive Director of Zion's Way Home Health and Hospice (affiliate of Cornerstone) since Feb 2012
- Prior to joining Ensign, served as Chief of Staff/ business Manager IT at AT&T



## **John Gochmour, Chief Operating Officer**

- Years at Pennant / Ensign: 9
- Served as Executive Vice President and General Counsel at Cornerstone since 2013
- Also led the sourcing, negotiation, and other aspects of the acquisition process of Cornerstone and Ensign's other new business ventures
- Prior to joining Cornerstone, served as an attorney at the law firm Paul Hastings LLP

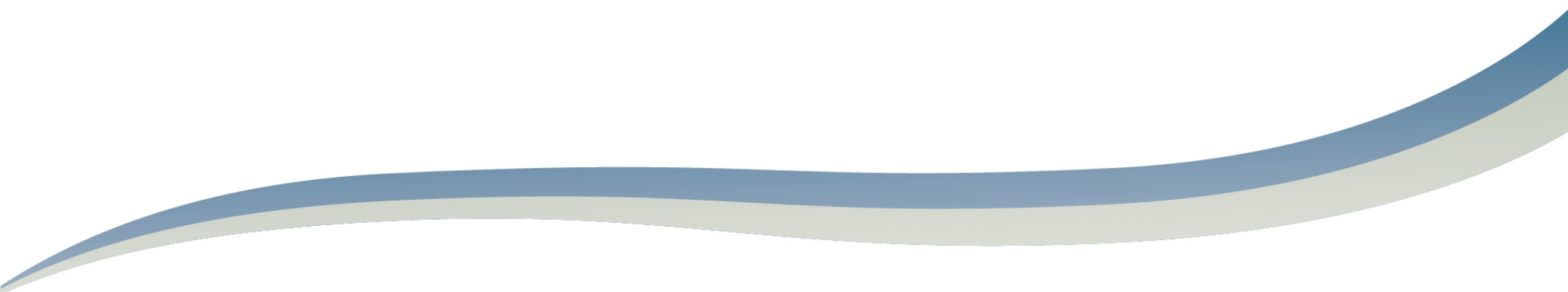


## **Brian Wayment, President, Home Health and Hospice**

- Years at Pennant / Ensign: 9
- Served as President of Midwest/Texas Market since 2018
- Previously CEO of Excell Homecare and Hospice (affiliate of Cornerstone) since Oct 2017
- Served as Leadership Development Lead of Cornerstone from 2015-2017
- Previously CEO- and Executive Director of Elite Home Health and Hospice (affiliate of Cornerstone) since July 2013



## **Growth Strategy & Financial Overview**



# Growth Strategy

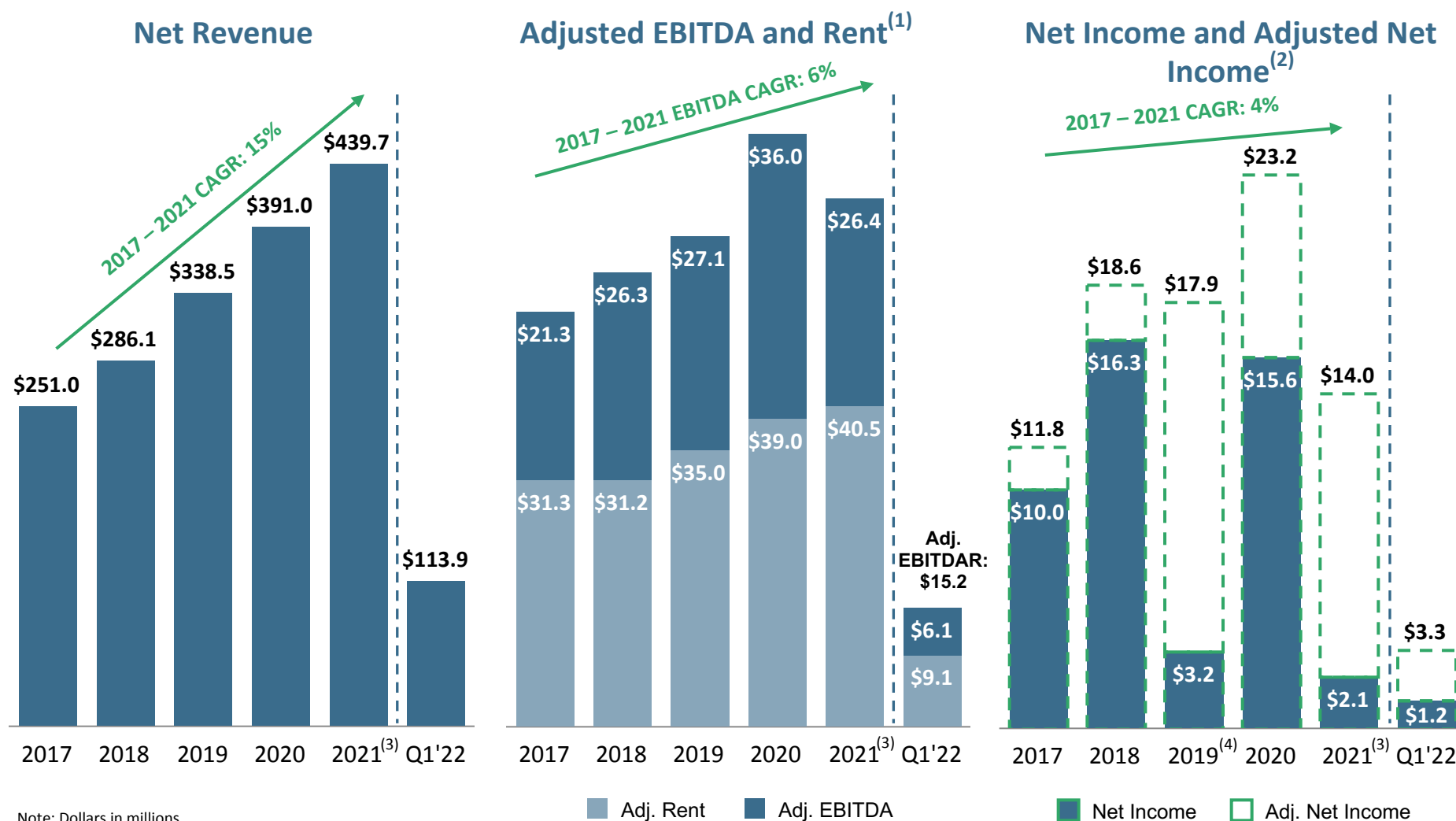


*Pennant is well-positioned to perform and grow in large, fragmented markets*



# Track Record of Strong Financial Growth

## History of Strong Financial Performance and Growth



Note: Dollars in millions.

1. Rent is adjusted for the rent related to rent at start-up and closed operations added back to Adj. EBITDA.

2. See Appendix for a reconciliation of GAAP to non-GAAP financial measures.

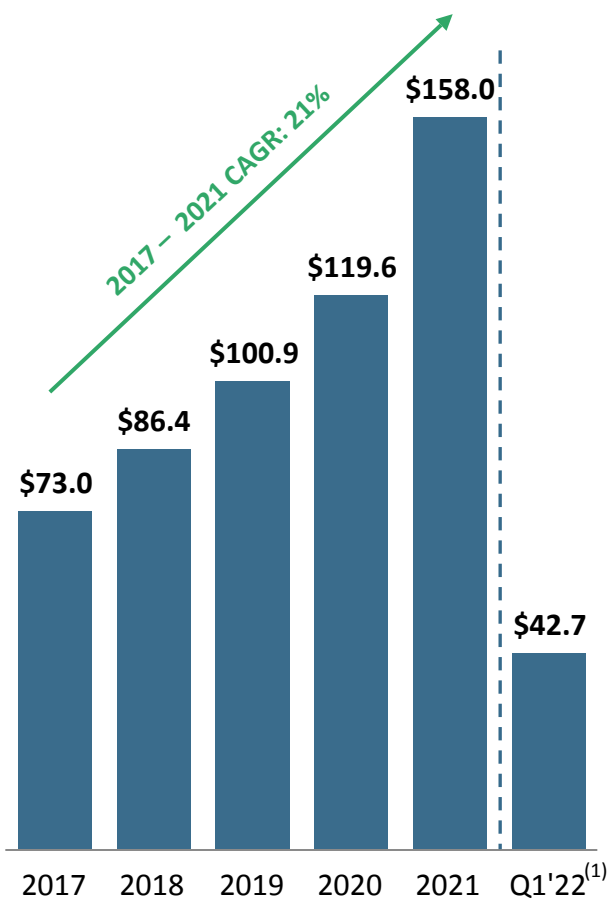
3. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR, Adjusted EBITDA, and Adjusted Net Income no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. Fiscal year 2020 measures were not updated to exclude the COVID-19 adjustment. For further details see the Appendix for a reconciliation of GAAP to non-GAAP financial measures.

4. Net income for 2019 includes Spin-off related transaction costs of \$13.2 million. See Appendix for additional non-GAAP adjustments.

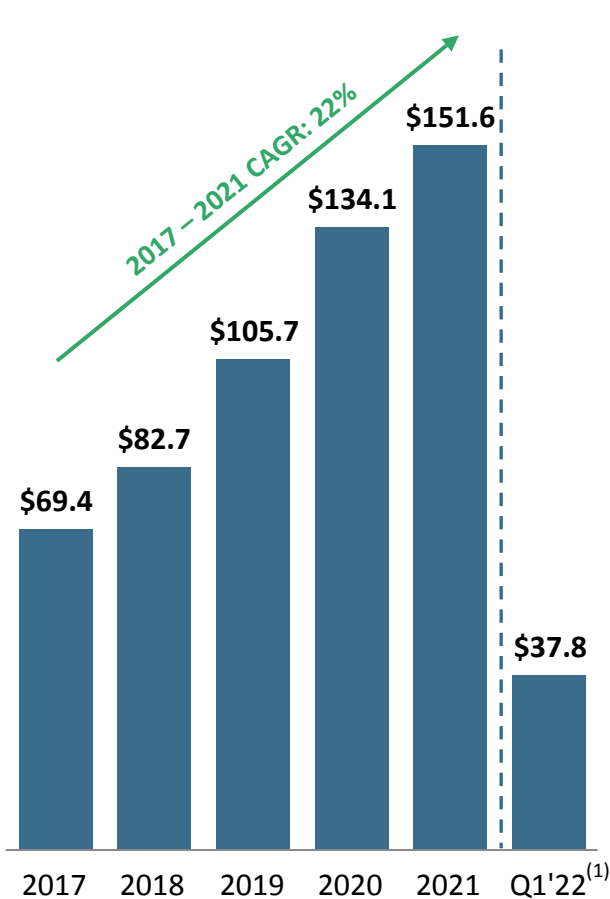
# Financial Overview – Segment Growth

## Segment Revenue

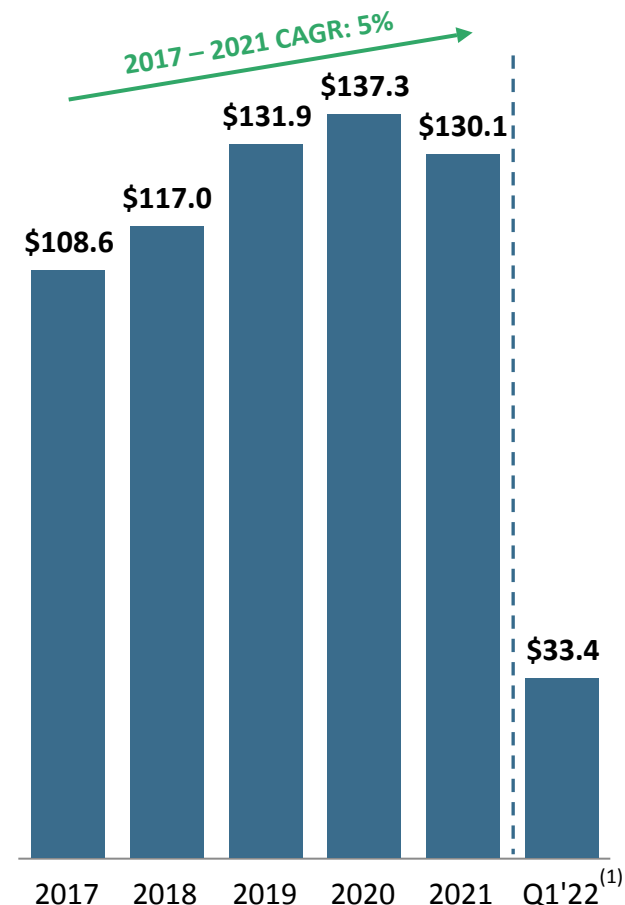
### Home Health



### Hospice



### Senior Living

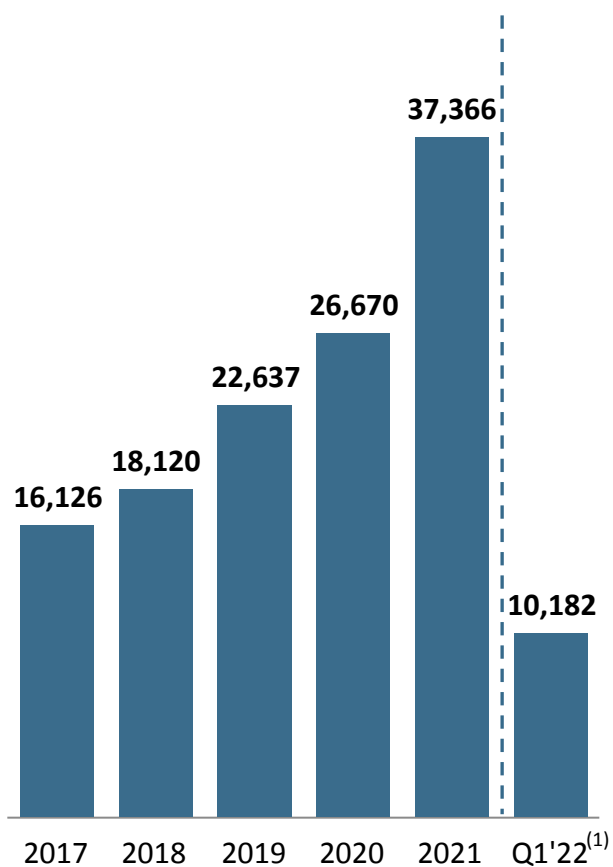


1. For the three months ended March 31, 2022.

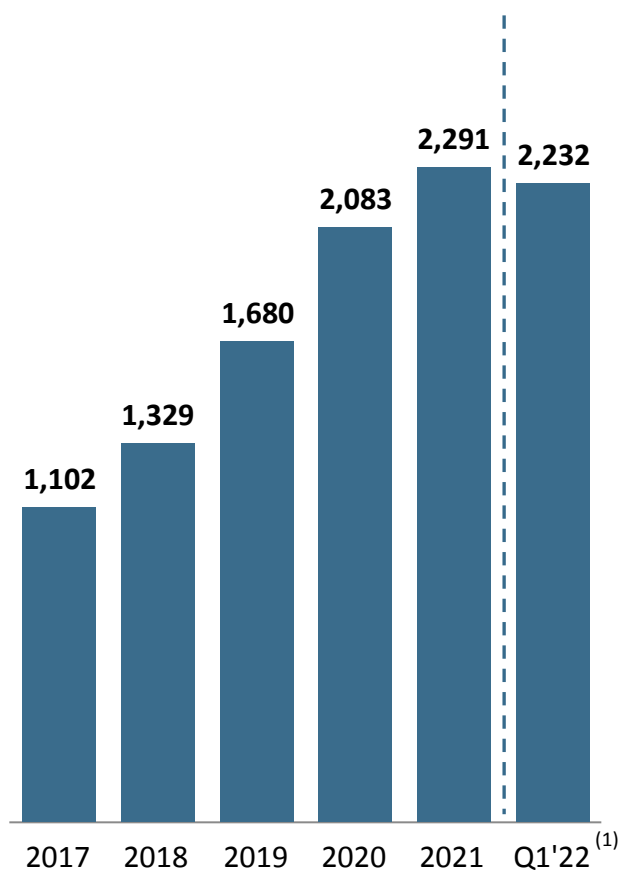
# Financial Overview – Segment Metrics

## Segment Metrics

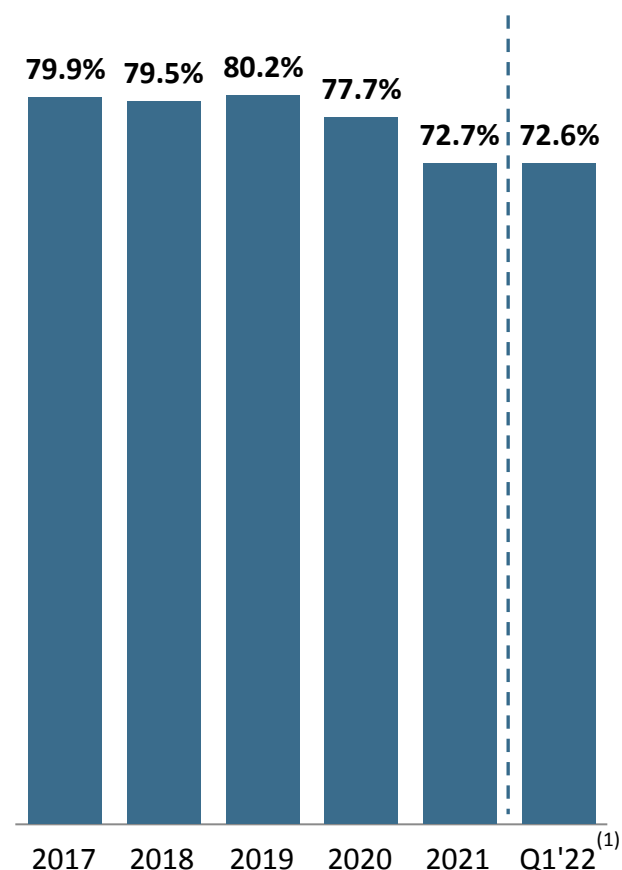
### Total Home Health Admissions



### Avg. Hospice Daily Census



### Senior Living Occupancy



1. For the three months ended March 31, 2022.

# Financial Overview – Segment Profitability

## Track Record of Strong Historical Performance at Both Key Business Segments

Segment	Key Financial Metrics							
Home Health & Hospice		2017	2018	2019	2020	2021	Q1'22 <sup>(4)</sup>	'17-'21 CAGR
	Segment adjusted EBITDAR from Operations <sup>(1)</sup>	\$21.0	\$26.4	\$33.4	\$49.5	\$55.6	\$13.9	27.6%
	% Margin <sup>(2)</sup>	14.8%	15.6%	16.2%	20.3%	18.8%	17.4%	--
	Adjusted EBITDA <sup>(3)</sup>	\$19.2	\$24.2	\$30.4	\$46.0	\$51.0	\$12.7	27.7%
	% Margin <sup>(2)</sup>	13.5%	14.3%	14.7%	18.8%	17.3%	15.9%	--
Senior Living		2017	2018	2019	2020	2021	Q1'22 <sup>(4)</sup>	'17-'21 CAGR
	Segment adjusted EBITDAR from Operations <sup>(1)</sup>	\$44.2	\$47.2	\$47.3	\$48.3	\$37.5	\$9.4	(4.0)%
	% Margin <sup>(2)</sup>	40.7%	40.4%	35.9%	35.3%	28.8%	31.3%	--
	Adjusted EBITDA <sup>(3)</sup>	\$14.9	\$18.3	\$15.3	\$12.8	\$1.6	\$1.6	(42.8)%
	% Margin <sup>(2)</sup>	13.7%	15.6%	11.6%	9.4%	1.2%	5.3%	--

Note: Dollars in millions

1. Segment Adjusted EBITDAR from Operations is the GAAP segment measure of profit and loss. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR and Adjusted EBITDA to no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. Fiscal year 2020 measures were not updated to exclude the COVID-19 adjustment. For further details see the Appendix for a reconciliation of GAAP to non-GAAP financial measures.
2. Margin is calculated using segment level non-GAAP revenue.
3. See Appendix for a reconciliation of GAAP to non-GAAP financial measures.
4. For the three months ended March 31, 2022.

# Financial Overview – Expenses

## Expenses as a % of Revenue

(Dollars in millions)	2017	2018	2019 <sup>(1)</sup>	2020	2021	Q1'22 <sup>(3)</sup>
<b>Revenue</b>	<b>\$251.0</b>	<b>\$286.1</b>	<b>\$338.5</b>	<b>\$391.0</b>	<b>\$439.7</b>	<b>\$113.9</b>
<b>% Growth</b>	15.5%	14.0%	18.3%	15.5%	12.5%	7.8%
<b>% Revenue</b>						
Cost of Services	74.6%	74.3%	76.5%	75.9%	80.3%	79.3%
Rent	12.5%	10.9%	10.3%	10.1%	9.3%	8.8%
G&A	5.8%	6.6%	6.5%	8.0%	8.2%	8.8%
D&A	1.0%	1.0%	1.1%	1.2%	1.1%	1.0%
Total Expenses	93.9%	92.8%	94.4%	95.2%	98.9%	97.9%

## Selected Observations

- Revenue growth includes acquired home health and hospice agencies.
- The increase in G&A as a percent of revenue is primarily related to investments in developing our IT systems infrastructure and the addition of administrative costs associated with SOX 404 compliance during the three months ended March 31, 2022. With adjustment for stock based compensation, G&A as a percentage of revenue would be 7.4%<sup>(2)</sup>.

Note: Dollars in millions

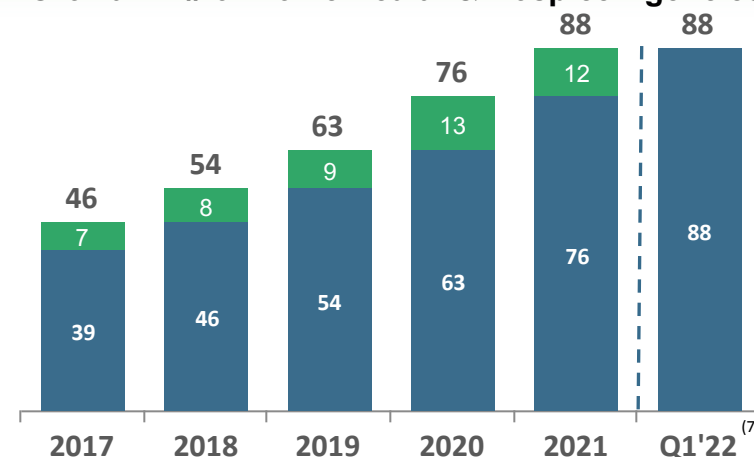
1. 2019 general and administrative costs were adjusted for one-time transaction related costs of 3.9% of revenue. Without this adjustment general and administrative costs would have been 10.4% of revenue and total expenses would have been 98.3% of revenue.
2. See Reconciliation of GAAP to Non-GAAP income on Slide 40.
3. For the three months ended March 31, 2022.

# Financial Overview – Capex / Cash Flow Metrics

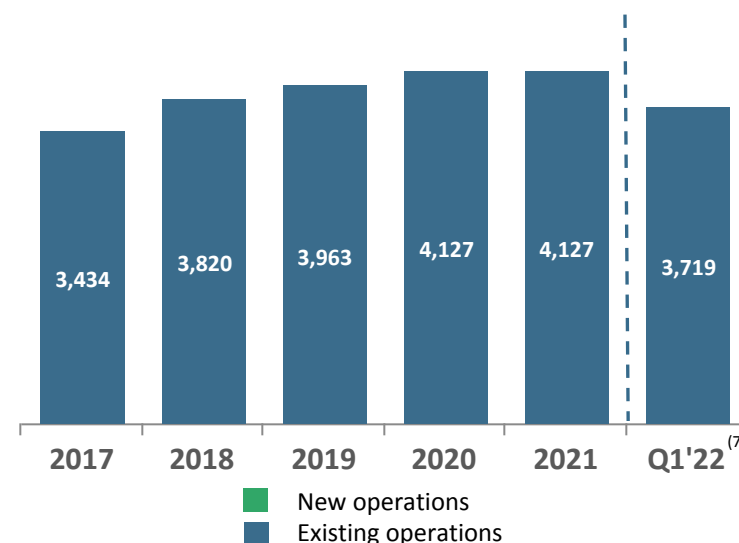
## Capex and Key Cash Flow Metrics

	2017	2018	2019	2020	2021	Q1'22 <sup>(7)</sup>
Working Capital	\$0.4	\$(0.4)	\$(12.5)	\$(29.4) <sup>(1)</sup>	4.2 <sup>(2)</sup>	\$12.9 <sup>(3)</sup>
PP&E (Capex)	(3.1)	(3.6)	(6.7)	(7.3)	(6.3)	(2.4)
Asset and business acquisitions	(12.1)	(5.3)	(20.2)	(33.7)	(13.6)	—
Capex + Acquisitions	(15.2)	(8.9)	(26.9)	(41.0)	(19.9)	(2.4)
Cash Flow From Operations	\$17.3	\$23.3	\$9.6	\$50.2 <sup>(4)</sup>	\$(18.2) <sup>(5)</sup>	\$(4.1) <sup>(6)</sup>

## Growth in # of Home Health & Hospice Agencies



## Growth in # of Senior Living Units



Note: Dollars in millions

1. Excluding the Medicare advanced payments included in current liabilities of \$22.8 as of December 31, 2020, and received during 2020, the working capital would have been (\$6.6).
2. Excluding the Medicare advanced payments included in current liabilities of \$6.2 as of December 31, 2021, and received during 2020, the working capital would have been \$10.4.
3. Excluding the Medicare advanced payments included in current liabilities of \$1.5 as of March 31, 2022, and received during 2020, the working capital would have been \$14.4.
4. Excluding the Medicare advanced payments of \$28.0 received during the year ended December 31, 2020, the operating cash inflow would have been \$22.2.
5. Excluding the recoupment of Medicare advanced payments of \$21.8 for the year ended December 31, 2021, the net cash flows from operations would have been \$3.6.
6. Excluding the recoupment of Medicare advanced payments of \$4.7 for the three months ended March 31, 2022, the net cash flows from operations would have been \$0.6.
7. As of March 31, 2022.

# Financial Overview – Balance Sheet

*Strong Balance Sheet Positions Pennant Well to Continue Acquisition Strategy*

## Selected Balance Sheet Data:

	December 31,		March 31,
	2020	2021	2022
Cash & Cash Equivalents	\$ 43	\$ 5,190	\$ 3,627
Current Assets	59,599	75,841	81,512
<b>Total Assets</b>	<b>\$ 506,976</b>	<b>\$ 530,297</b>	<b>\$ 507,436</b>
Current Liabilities	\$ 89,015	\$ 71,635	\$ 68,605
Long-term Debt <sup>(1)</sup>	9,500	53,500	58,500
<b>Total Liabilities</b>	<b>\$ 405,804</b>	<b>\$ 416,053</b>	<b>\$ 389,504</b>
<b>Total Equity</b>	<b>\$ 101,172</b>	<b>\$ 114,244</b>	<b>\$ 117,932</b>

## Debt Terms – Revolving Credit Facility:

<b>Total Debt Facility</b>	• \$150.0 million
<b>Amount Drawn</b>	• \$62.7 million <sup>(2)</sup>
<b>Weighted Average Borrowing Rate</b>	• 3.04% <sup>(3)</sup>
<b>Maturity Date</b>	• 2026
<b>Leverage</b>	• 2.03 net debt / 2022 TTM adjusted EBITDA <sup>(3)</sup>
<b>Lease-Adjusted Leverage</b>	• 5.71 lease-adjusted net debt / 2022 TTM adjusted EBITDAR <sup>(4)</sup>

Note: Dollars in thousands except where noted

1. Excludes unamortized debt issuances costs of \$2.0 million as of March 31, 2022.
2. Amount drawn includes \$58.5 million drawn on the line of credit and \$4.2 million of issued letters of credit as of March 31, 2022.
3. For the three months ended March 31, 2022.
4. Calculated as 8x rent expense plus net debt, divided by adjusted EBITDAR, for the three months ended March 31, 2022.



## 2022 Full Year Non-GAAP Guidance<sup>1</sup>

	Guidance Low		Guidance High		
Adjusted Revenue (in millions)	\$	450.0	\$	460.0	Midpoint represents a <b>7.0%</b> increase over the midpoint of the 2021 Non-GAAP results
Adj. EPS	\$	0.60	\$	0.72	Midpoint represents a <b>43.5%</b> increase over the midpoint of the 2021 Non-GAAP results

1. Please refer to the detailed statement on 2022 guidance in our Q4'21 earnings press release dated February 28, 2021.



## Appendix

# Non-GAAP Metrics

We supplement our GAAP reporting with supplemental non-GAAP financial measures. These include performance measures (EBITDA, Adjusted EBITDA, and Segment Adjusted EBITDA), non-GAAP net income and a valuation measure (Adjusted Consolidated EBITDAR). We believe these non-GAAP financial measures reflect an additional way of looking at aspects of our operations that, when viewed with our GAAP results, provide a more complete understanding of factors and trends affecting our business. They should not be relied upon to the exclusion of GAAP financial measures. A more ample discussion of these non-GAAP financial measures is available in our Form 10-K, which was filed with the SEC, and a reconciliation to GAAP is included as an appendix to this presentation.

# Reconciliation of GAAP to Non-GAAP Net Income

\$ in thousands	Three Months Ended March 31,	
	2022	2021
<b>Net Income attributable to the Pennant Group, Inc.</b>	<b>\$ 1,014</b>	<b>\$ 950</b>
Add: Net loss attributable to noncontrolling interest	144	(37)
<b>Net Income</b>	<b>\$ 1,158</b>	<b>\$ 913</b>
<b>Non-GAAP adjustments</b>		
Add: Costs at start-up operations <sup>(a)</sup>	155	146
Share-based compensation expense <sup>(b)</sup>	2,440	2,416
Acquisition related costs <sup>(c)</sup>	—	7
Transition services costs <sup>(d)</sup>	37	902
Operating results of transferred senior living facilities <sup>(e)</sup>	181	—
Provision for income taxes on non-GAAP adjustments <sup>(f)</sup>	(645)	(1,068)
<b>Non-GAAP Net Income</b>	<b>\$ 3,326</b>	<b>\$ 3,316</b>
<b>Earnings Per Share</b>		
Adjusted diluted earnings per share	\$ 0.11	\$ 0.11
Weighted average number of dilutive shares outstanding	30,143	30,907

(a) Represents results related to start-up operations.

(b) Share-based compensation expense incurred which is included in cost of services and general and administrative expense.

(c) Acquisition related costs related to business combinations during the periods.

(d) Costs identified as redundant or nonrecurring incurred by the Company as a result of the Spin-off. The 2021 amounts represents part of the costs incurred under the Transition Services Agreement. All amounts are included in general and administrative expense. Fees incurred under the Transition Services Agreement were \$988 for the three months ended March 31, 2021.

(e) On January 27, 2022, affiliates of the Company, entered into certain operations transfer agreements (collectively, the "Transfer Agreements") with affiliates of Ensign, providing for the transfer of the operations of certain senior living communities (the "Transaction") from affiliates of the Company to affiliates of Ensign. The closing of the Transaction was completed in two phases with the transfer of two operations on March 1, 2022 and the remainder transferred on April 1, 2022. The amount above represents the net impact on revenue and cost of service attributable to the all of the transferred entities. This amount excludes rent and depreciation and amortization expense related to such operations.

(f) Represents an adjustment to the provision for income tax to our year to date effective tax rate. This rate excludes the tax benefit of shared-based payment awards.

# Reconciliation of GAAP to Non-GAAP Net Income

\$ in thousands	Year Ended December 31,				
	2021	2020	2019	2018	2017
<b>Net Income attributable to the Pennant Group, Inc.</b>	<b>\$ 2,696</b>	<b>\$ 15,744</b>	<b>\$ 2,546</b>	<b>\$ 15,684</b>	<b>\$ 9,867</b>
Add: Net loss attributable to noncontrolling interest	(548)	(191)	629	595	160
<b>Net Income</b>	<b>\$ 2,148</b>	<b>\$ 15,553</b>	<b>\$ 3,175</b>	<b>\$ 16,279</b>	<b>\$ 10,027</b>
<b>Non-GAAP adjustments</b>					
Add: Costs at start-up operations <sup>(a)</sup>	1,470	2,010	508	159	540
Share-based compensation expense <sup>(b)</sup>	10,040	8,335	3,382	2,382	2,298
Amortization of patient base <sup>(c)</sup>	—	—	39	87	86
Acquisition related costs <sup>(d)</sup>	80	99	665	—	—
Spin-off related transaction costs <sup>(e)</sup>	—	—	13,219	756	—
Transition services cost <sup>(f)</sup>	2,008	2,282	965	—	—
Covid-19 related costs and supplies <sup>(g)</sup>	—	447	—	—	—
Results related to closed operations <sup>(h)</sup>	—	—	—	—	728
Impairment of long-lived assets <sup>(i)</sup>	2,835	—	—	—	—
Provision for income taxes on non-GAAP adjustments <sup>(j)</sup>	(4,573)	(5,543)	(4,023)	(1,653)	(2,040)
<b>Non-GAAP Net Income</b>	<b>\$ 14,008</b>	<b>\$ 23,183</b>	<b>\$ 17,930</b>	<b>\$ 18,010</b>	<b>\$ 11,796</b>

## Earnings Per Share

Adjusted diluted earnings per share	\$ 0.46	\$ 0.77	\$ 0.61
Weighted average number of dilutive shares outstanding	30,642	30,228	29,586

- (a) Represents results related to start-up operations.
- (b) Share-based compensation expense incurred which is included in cost of services and general and administrative expense.
- (c) Included in depreciation and amortization are amortization expenses related to patient base intangible assets at newly acquired senior living facilities.
- (d) Acquisition related costs that are not capitalizable.
- (e) Costs incurred related to the Spin-Off are included in general and administrative expense.
- (f) The portion of the costs incurred under the Transition Services Agreement identified as redundant or nonrecurring that are included in general and administrative expense or depreciation and amortization.
- (g) Represents incremental costs incurred as part of the Company's response to COVID-19 including direct medical supplies, labor, and other expenses, net of \$2,765 in increased revenue related to the 2% payment increase in Medicare reimbursements for sequestration relief for the year ended December 31, 2020. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR to no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. COVID-19 expenses continue to be part of daily operations for which less specific identification is visible. Sequestration relief was \$3,555 for the year ended December 31, 2021.
- (h) Operating losses related to the closure of certain, home health, and hospice agencies that were closed in 2017.
- (i) On January 27, 2022, affiliates of the Company, entered into certain operations transfer agreements (collectively, the "Transfer Agreements") with affiliates of Ensign, providing for the transfer of the operations of certain senior living communities (the "Transaction"). The closing of the Transaction is anticipated to occur in the first half of 2022. The Company impaired certain leasehold improvements included in property and equipment primarily related to the operations included in the transaction with Ensign.
- (j) Represents an adjustment to the provision for income tax to our year to date effective tax rate. This rate excludes the tax benefit of shared-based payment awards.

# Reconciliation of Net Income to Non-GAAP EBITDA, Adjusted EBITDA and Adjusted EBITDAR



\$ in thousands	Three Months Ended March 31,	
	2022	2021
<b>Net Income</b>	<b>\$ 1,158</b>	<b>\$ 913</b>
Less: Net loss attributable to noncontrolling interest	144	(37)
Add: Provision for income taxes	542	340
Depreciation and amortization	629	360
Interest Expense	1,147	1,175
<b>Consolidated EBITDA</b>	<b>\$ 3,332</b>	<b>\$ 2,825</b>
Adjustments to Consolidated EBITDA:		
Add: Costs at start-up operations <sup>(a)</sup>	131	112
Share-based compensation expense <sup>(b)</sup>	2,440	2,416
Acquisition related costs <sup>(c)</sup>	—	7
Transition services costs <sup>(d)</sup>	37	902
Operating results of transferred senior living facilities <sup>(e)</sup>	(757)	—
Rent related to items (a) and (e) above	962	34
<b>Consolidated Adjusted EBITDA</b>	<b>\$ 6,145</b>	<b>\$ 6,296</b>
Add: Rent—cost of services	10,051	9,965
Less: Rent related to items <sup>(a)</sup> above	(962)	(34)
Adjusted Rent—cost of services	9,089	9,931
<b>Total Consolidated Adjusted EBITDAR from Operations</b>	<b>\$ 15,234</b>	

(a) Represents results related to start-up operations. This amount excludes rent and depreciation and amortization expense related to such operations.

(b) Share-based compensation expense incurred which is included in cost of services and general and administrative expense.

(c) Acquisition related costs related to business combinations during the periods.

(d) Costs identified as redundant or nonrecurring incurred by the Company as a result of the Spin-off. The 2021 amounts represents part of the costs incurred under the Transition Services Agreement. All amounts are included in general and administrative expense. Fees incurred under the Transition Services Agreement were \$988 for the three months ended March 31, 2021.

(e) On January 27, 2022, affiliates of the Company, entered into certain operations transfer agreements (collectively, the “Transfer Agreements”) with affiliates of Ensign, providing for the transfer of the operations of certain senior living communities (the “Transaction”) from affiliates of the Company to affiliates of Ensign. The closing of the Transaction was completed in two phases with the transfer of two operations on March 1, 2022 and the remainder transferred on April 1, 2022. The amount above represents the net impact on revenue and cost of service attributable to the all of the transferred entities. This amount excludes rent and depreciation and amortization expense related to such operations.

# Reconciliation of Net Income to Non-GAAP EBITDA, Adjusted EBITDA and Adjusted EBITDAR

\$ in thousands	Year Ended December 31,				
	2021	2020	2019	2018	2017
<b>Net Income</b>	<b>\$ 2,148</b>	<b>\$ 15,553</b>	<b>\$ 3,175</b>	<b>\$ 16,279</b>	<b>\$ 10,027</b>
Less: Net loss attributable to noncontrolling interest	(548)	(191)	629	595	160
Add: Provision for income taxes	582	2,350	2,085	4,352	5,375
Depreciation and amortization	1,941	4,675	3,810	2,964	2,544
Interest Expense	4,784	1,239	410	—	—
<b>Consolidated and Combined EBITDA</b>	<b>\$ 10,003</b>	<b>\$ 24,008</b>	<b>\$ 8,851</b>	<b>\$ 23,000</b>	<b>\$ 17,786</b>
<b>Adjustments to Consolidated and Combined EBITDA:</b>					
Add: Costs at start-up operations <sup>(a)</sup>	1,045	1,787	483	129	478
Results related to closed operations <sup>(b)</sup>	—	—	—	—	728
Share-based compensation expense <sup>(c)</sup>	10,040	8,335	3,382	2,382	2,298
Spin-off related transaction costs <sup>(d)</sup>	—	—	13,219	756	—
Transition services costs <sup>(e)</sup>	2,008	1,181	532	—	—
Acquisition related costs <sup>(f)</sup>	80	99	665	—	—
COVID-19 related costs and supplies <sup>(g)</sup>	—	447	—	—	—
Impairment of long-lived assets <sup>(h)</sup>	2,835	—	—	—	—
Rent related to items <sup>(a)</sup> and <sup>(b)</sup> above	396	223	25	30	190
<b>Adjusted Consolidated and Combined EBITDA</b>	<b>\$ 26,407</b>	<b>\$ 36,048</b>	<b>\$ 27,157</b>	<b>\$ 26,297</b>	<b>\$ 21,480</b>
Add: Rent—cost of services	40,863	39,191	34,975	31,999	31,304
Less: Rent related to items <sup>(a)</sup> and <sup>(b)</sup> above	(396)	(223)	(25)	(30)	(190)
<b>Adjusted Rent—cost of services</b>	<b>40,467</b>	<b>38,968</b>	<b>34,950</b>	<b>31,169</b>	<b>31,114</b>
<b>Adjusted Consolidated and Combined EBITDAR from Operations</b>	<b>\$ 66,874</b>				

(a) Represents results related to start-up operations. This amount excludes rent and depreciation and amortization expense related to such operations.

(b) Operating losses related to the closure of certain, home health, and hospice agencies that were closed in 2017.

(c) Share-based compensation expense incurred which is included in cost of services and general and administrative expense.

(d) Costs incurred related to the Spin-Off are included in general and administrative expense.

(e) The portion of the costs incurred under the Transition Services Agreement identified as redundant or nonrecurring that are included in general and administrative expense or depreciation and amortization.

(f) Acquisition related costs that are not capitalizable.

(g) Represents incremental costs incurred as part of the Company's response to COVID-19 including direct medical supplies, labor, and other expenses, net of \$2,765 in increased revenue related to the 2% payment increase in Medicare reimbursements for sequestration relief for the year ended December 31, 2020. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR to no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. COVID-19 expenses continue to be part of daily operations for which less specific identification is visible. Sequestration relief was \$3,555 for the year ended December 31, 2021.

(h) On January 27, 2022, affiliates of the Company, entered into certain operations transfer agreements (collectively, the "Transfer Agreements") with affiliates of Ensign, providing for the transfer of the operations of certain senior living communities (the "Transaction"). The closing of the Transaction is anticipated to occur in the first half of 2022. The Company impaired certain leasehold improvements included in property and equipment primarily related to the operations included in the transaction with Ensign.

## GAAP Segment Adjusted EBITDAR from Operations

<i>\$ in thousands</i>	Home Health and Hospice Services		Senior Living Services		All Other		Total
Three Months Ended March 31, 2022							
Revenue	\$	80,475	\$	33,435	\$	—	\$ 113,910
Segment Adjusted EBITDAR from Operations	\$	13,948	\$	9,432	\$	(8,146)	\$ 15,234
Three Months Ended March 31, 2021							
Revenue	\$	74,607	\$	31,056	\$	—	\$ 105,663
Segment Adjusted EBITDAR from Operations	\$	13,791	\$	8,834	\$	(6,398)	\$ 16,227

## Reconciliation by Segment of GAAP to Non-GAAP Adjusted EBITDA

<i>\$ in thousands</i>	Three Months Ended March 31,			
	Home Health and Hospice		Senior Living Services	
	2022	2021	2022	2021
<b>Segment Adjusted EBITDAR from Operations</b>	<b>\$ 13,948</b>	<b>\$ 13,791</b>	<b>\$ 9,432</b>	<b>\$ 8,834</b>
Less: Rent – cost of services	\$ 1,262	\$ 1,130	\$ 8,789	\$ 8,835
Rent related to start-up and transferred operations	\$ (24)	\$ (114)	\$ (938)	\$ 80
<b>Segment Adjusted EBITDAR from Operations</b>	<b>\$ 12,710</b>	<b>\$ 12,775</b>	<b>\$ 1,581</b>	<b>\$ (81)</b>



# GAAP Segment Adjusted EBITDAR from Operations and Reconciliation by Segment of GAAP to Non-GAAP Adjusted EBITDA



<i>\$ in thousands</i>	Home Health and Hospice Services		Senior Living Services		All Other	Total
Year Ended December 31, 2021						
Revenue	\$	309,570	\$	130,124	\$ —	\$ 439,694
Segment Adjusted EBITDAR from Operations	\$	55,565	\$	37,517	\$ (26,208)	\$ 66,874
Year Ended December 31, 2020						
Revenue	\$	253,659	\$	137,294	\$ —	\$ 390,953
Segment Adjusted EBITDAR from Operations	\$	49,501	\$	48,309	\$ (22,762)	\$ 75,048
Year Ended December 31, 2019						
Revenue	\$	206,624	\$	131,907	\$ —	\$ 338,531
Segment Adjusted EBITDAR from Operations	\$	33,354	\$	47,344	\$ (18,591)	\$ 62,107
Year Ended December 31, 2018						
Revenue	\$	169,037	\$	117,021	\$ —	\$ 286,058
Segment Adjusted EBITDAR from Operations	\$	26,427	\$	47,230	\$ (16,191)	\$ 57,466
Year Ended December 31, 2017						
Revenue	\$	142,403	\$	108,588	\$ —	\$ 250,991
Segment Adjusted EBITDAR from Operations	\$	21,007	\$	44,230	\$ (12,643)	\$ 52,594

<i>\$ in thousands</i>	Year Ended December 31,									
	Home Health and Hospice					Senior Living Services				
	2021	2020	2019	2018	2017	2021	2020	2019	2018	2017
<b>Segment Adjusted EBITDAR from Operations</b>	<b>\$ 55,565</b>	<b>\$ 49,501</b>	<b>\$ 33,354</b>	<b>\$ 26,427</b>	<b>\$ 21,007</b>	<b>\$ 37,517</b>	<b>\$ 48,309</b>	<b>\$ 47,344</b>	<b>\$ 47,230</b>	<b>\$ 44,230</b>
Less: Rent – cost of services	\$ 4,906	\$ 3,629	\$ 2,964	\$ 2,281	\$ 1,977	\$ 35,957	\$ 35,562	\$ 32,011	\$ 28,918	\$ 29,327
Rent related to start-up and closed operations	\$ (386)	\$ (143)	\$ (25)	\$ (30)	\$ (190)	\$ (10)	\$ (80)	\$ —	\$ —	\$ —
<b>Segment Adjusted EBITDA from Operations</b>	<b>\$ 51,045</b>	<b>\$ 46,051</b>	<b>\$ 30,415</b>	<b>\$ 24,176</b>	<b>\$ 19,220</b>	<b>\$ 1,570</b>	<b>\$ 12,827</b>	<b>\$ 15,333</b>	<b>\$ 18,312</b>	<b>\$ 14,903</b>

# Reconciliation of Segment Adjusted EBITDAR from Operations to Income from Operations

\$ in thousands	Year Ended December 31,				
	2021	2020	2019	2018	2017
<b>Segment Adjusted EBITDAR from Operations</b>	<b>\$ 66,874</b>	<b>\$ 75,048</b>	<b>\$ 62,107</b>	<b>57,466</b>	<b>52,594</b>
Less: Depreciation and amortization	4,784	4,675	3,810	2,964	2,544
Rent – cost of services	40,863	39,191	34,975	31,199	31,304
Other (expense)/ income	(24)	225	—	—	—
<b>Adjustments to Segment EBITDAR from Operations:</b>					
Less: Costs at start-up operations <sup>(a)</sup>	1,045	1,787	483	129	478
Share-based compensation expense <sup>(b)</sup>	10,040	8,335	3,382	2,382	2,298
Acquisition related costs <sup>(c)</sup>	80	99	665	—	—
Spin-off related transaction costs <sup>(d)</sup>	—	—	13,219	756	—
Transition services costs <sup>(e)</sup>	2,008	1,181	532	—	—
Covid-19 related costs and supplies <sup>(f)</sup>	—	447	—	—	—
Impairment of long-lived assets <sup>(g)</sup>	2,835	—	—	—	—
Results related to closed operations <sup>(h)</sup>	—	—	—	—	728
Add: Net (loss) income attributable to non-controlling interest	(548)	(191)	629	595	160
<b>Consolidated and Combined Income from Operations</b>	<b>\$ 4,695</b>	<b>\$ 18,917</b>	<b>5,670</b>	<b>20,631</b>	<b>15,402</b>

(a) Represents results related to start-up operations. This amount excludes rent and depreciation and amortization expense related to such operations.

(b) Share-based compensation expense incurred which is included in cost of services and general and administrative expense.

(c) Acquisition related costs that are not capitalizable.

(d) Costs incurred related to the Spin-Off are included in general and administrative expense.

(e) The portion of the costs incurred under the Transition Services Agreement identified as redundant or nonrecurring that are included in general and administrative expense or depreciation and amortization.

(f) Represents incremental costs incurred as part of the Company's response to COVID-19 including direct medical supplies, labor, and other expenses, net of \$2,765 in increased revenue related to the 2% payment increase in Medicare reimbursements for sequestration relief for the year ended December 31, 2020. Beginning in the first quarter of fiscal year 2021, we updated our definition of Segment Adjusted EBITDAR to no longer include an adjustment for COVID-19 expenses offset by the amount of sequestration relief. COVID-19 expenses continue to be part of daily operations for which less specific identification is visible. Sequestration relief was \$3,555 for the year ended December 31, 2021.

(g) On January 27, 2022, affiliates of the Company, entered into certain operations transfer agreements (collectively, the "Transfer Agreements") with affiliates of Ensign, providing for the transfer of the operations of certain senior living communities (the "Transaction"). The closing of the Transaction is anticipated to occur in the first half of 2022. The Company impaired certain leasehold improvements included in property and equipment primarily related to the operations included in the transaction with Ensign.

(h) Operating losses related to the closure of certain, home health, and hospice agencies that were closed in 2017.

# Trended Selected Quarterly Metrics

Metrics	Q1'22	Q1'21	Q4'21	Q4'20	Q3'21	Q3'20	Q2'21	Q2'20
<b>Home Health</b>								
Total admissions <sup>(a)</sup>	10,182	9,097	9,286	8,522	9,213	6,771	9,766	5,259
Total Medicare admissions	4,633	4,498	4,241	4,288	4,211	3,418	4,406	2,459
Medicare revenue per episode	\$ 3,539	\$ 3,395	\$ 3,425	\$ 3,372	\$ 3,404	\$ 3,448	\$ 3,441	\$ 3,412
<b>Hospice</b>								
Hospice total admissions	2,409	2,154	2,193	2,423	2,219	2,133	2,047	1,954
Hospice ADC	2,232	2,308	2,256	2,308	2,337	2,177	2,296	1,979
Average length of stay	87	93	99	101	107	105	97	97
Medicare Hospice revenue per patient day	\$ 179	\$ 172	\$ 176	\$ 171	\$ 174	\$ 164	\$ 171	\$ 164
<b>Senior Living</b>								
Communities	52	54	54	54	54	54	54	54
Units	3,719	4,127	4,127	4,127	4,127	4,127	4,127	4,127
Occupancy <sup>(b)</sup>	72.6 %	72.1 %	72.4 %	75.5 %	73.7 %	76.8 %	72.7 %	78.5 %
Average revenue per unit <sup>(b)</sup>	\$ 3,371	\$ 3,186	\$ 3,291	\$ 3,166	\$ 3,174	\$ 3,173	\$ 3,176	\$ 3,204

Segment Adjusted EBITDAR <sup>(c)</sup>	Q1'22	Q1'21	Q4'21	Q4'20	Q3'21	Q3'20	Q2'21	Q2'20
<b>Home Health and Hospice</b>	\$ 13,948	\$ 13,791	\$ 12,434	\$ 14,820	\$ 14,409	\$ 13,530	\$ 14,931	\$ 11,245
<b>Senior Living</b>	\$ 9,432	\$ 8,834	\$ 9,825	\$ 10,636	\$ 9,106	\$ 11,684	\$ 9,752	\$ 13,492

(a) Q2'21 HHH were adjusted to eliminate certain non-skilled admissions that were inadvertently included in the original calculation.

(b) Averages are based upon the average for the quarter, year-to-date figures will differ based on the period presented.

(c) Segment Adjusted EBITDAR dollars are reported in thousands.